



ECO Animal Health R&D Day

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ECO Animal Health R&D Day

Agenda

- | | |
|---|---|
| 1. Introduction | Dr. David Hallas, CEO |
| 2. Investment case for preventative medicine | Dr. Simon Middleton, L.E.K. |
| 3. ECO's R&D pipeline overview
<i>- Building value from within</i> | Dr. Hafid Benchaoui,
Global Head, R&D |
| 4. Best in class Mycoplasma vaccines
<i>- ECOVAXXIN deep dive</i> | Dr. Nathalie Desloges,
Global Project Leader |
| 5. Commercialisation pathway for ECOVAXXIN | Mr. Andrew Buglass, cco |
| 6. ECO's next wave pipeline
<i>- Disruptive Technologies</i> | Dr. Hafid Benchaoui,
Global Head, R&D |
| 7. Economic impact and forecasting | Mr. Chris Wilks, CFO |
| 8. Summary and Q&A | Dr. David Hallas, CEO |






R&D to be and to grow

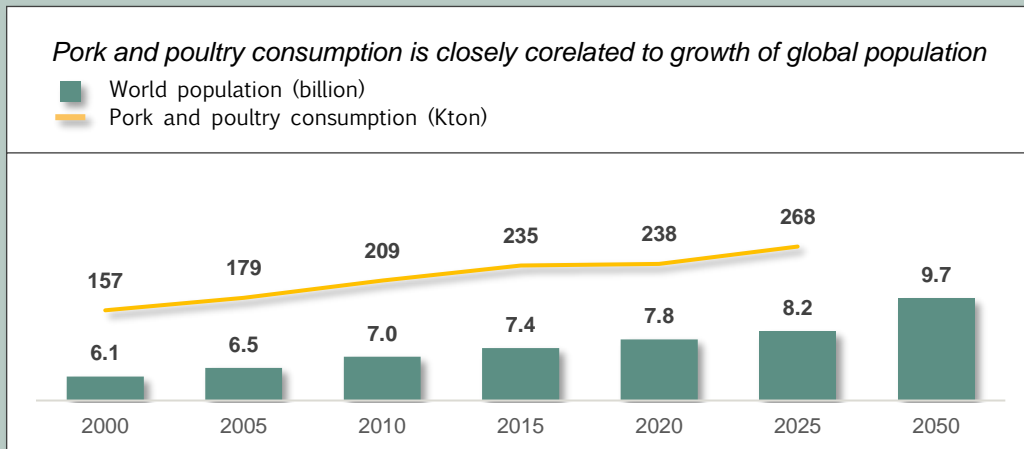


Global demographic trends

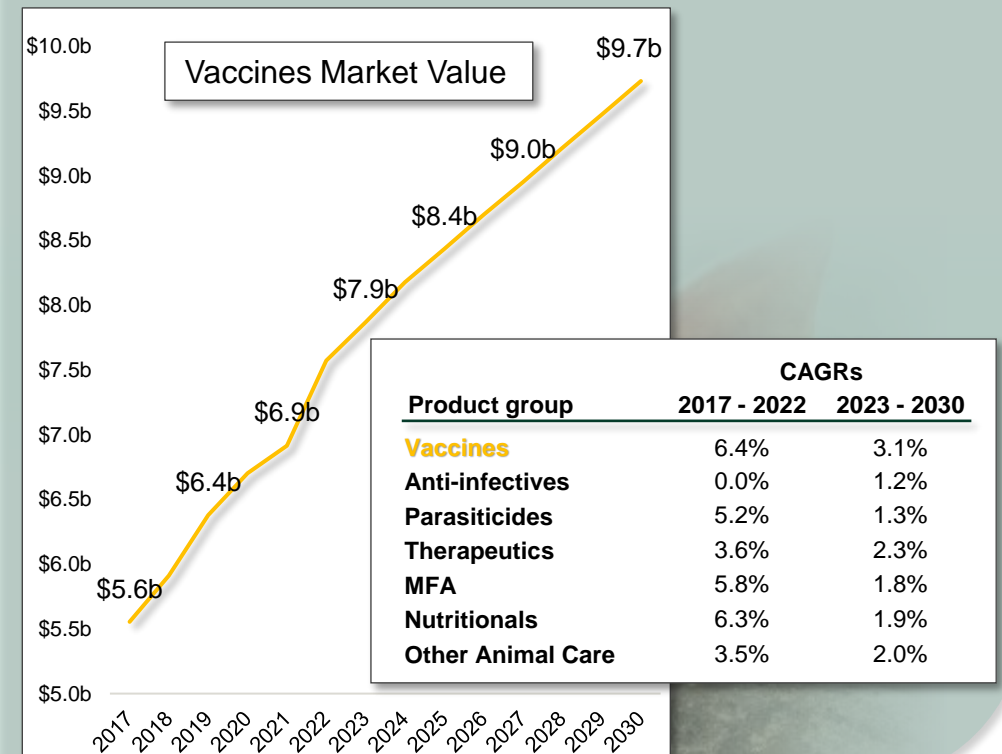
Represent a fundamental driver for ongoing growth in animal protein demand

Population growth is a core driver of increased pork and poultry consumption and...

-  Population growth, compounding with GDP growth, increases meat consumption
-  Nearly 2 billion more people to feed by 2050 globally
-  Animal protein consumption increases with GDP and average household income growth



...further underpins the investment thesis in preventives and vaccines market

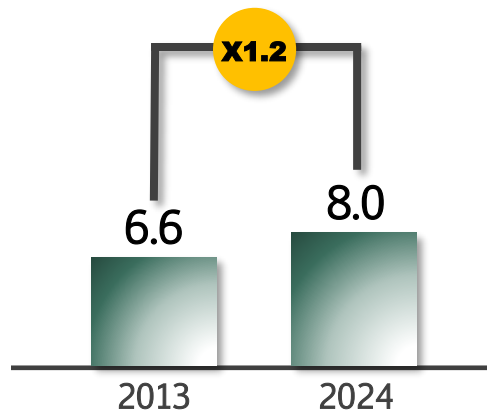


Sources: UN data and projections, data compiled from multiple sources by World Bank, Stonehaven Consulting

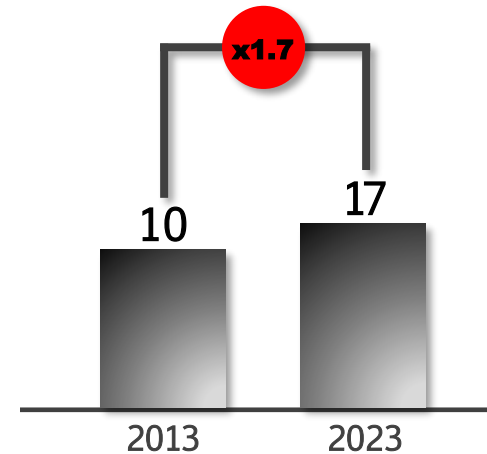
Animal Health – an attractive industry

Valuation of top 10 Animal Health companies nearly tripled between 2013 and 2023 cf Eco Animal Health plc

ECO Animal Health implied valuation/EBITDA



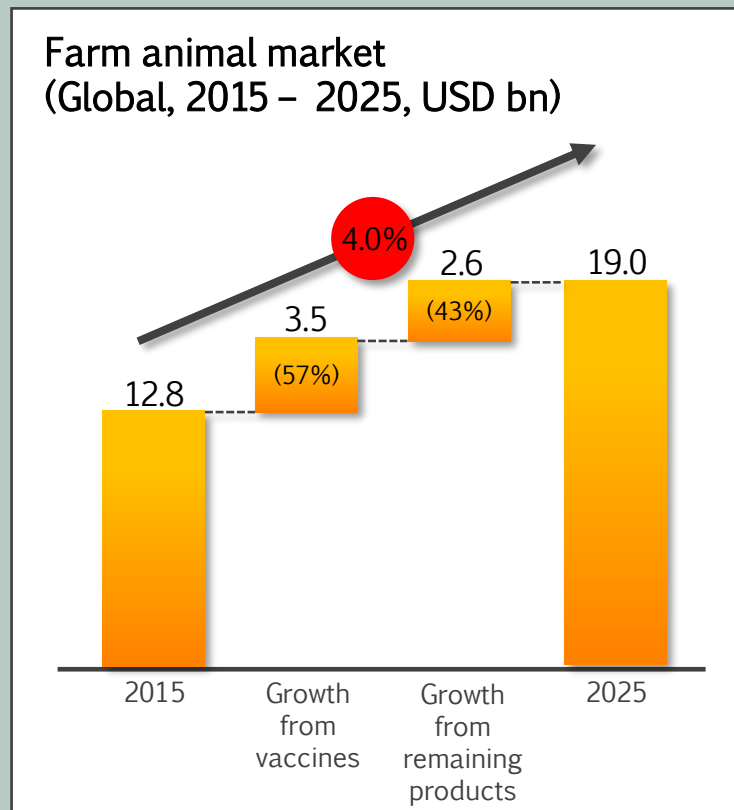
F implied valuation/EBITDA multiple¹ of top 10 AH companies²
(Global, 2013-2023, multiple)



1. Weighted average. 2. Top 10 AH companies in 2013 & 2023. Source: Annual reports, Companies Marketcap, Stock Analysis, Stonehaven Analytics, Stonehaven Cozmix Group

Farm animal innovation

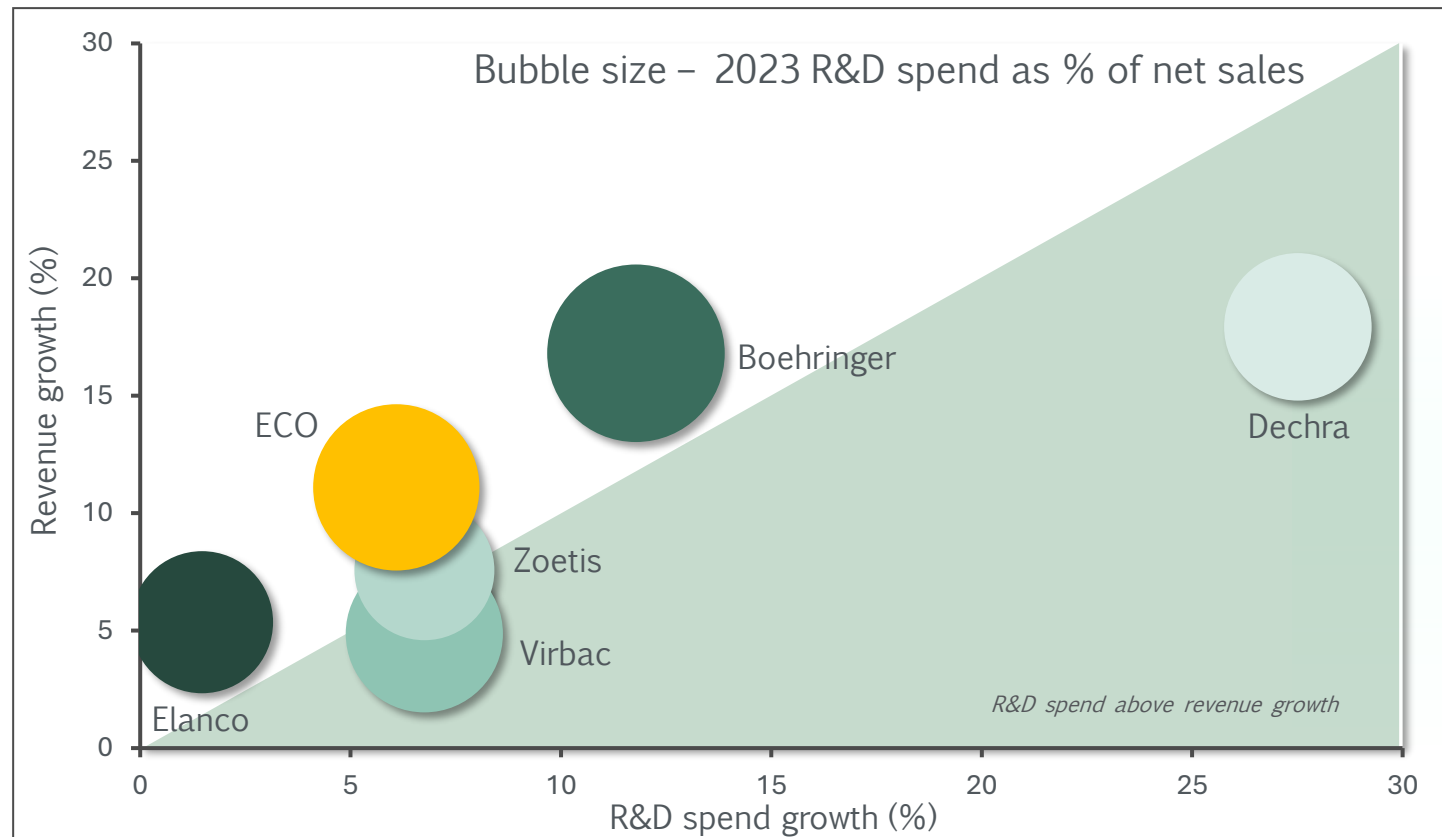
The farm animal market has grown at a CAGR of 4.0% in the past decade
ECO has grown at a CAGR 11%



- *Market growth occurs in segments where innovation thrives. Innovation drives market growth*
- Within the farm animal segment, vaccines have been the most innovative product category, driven by the shift from therapeutic to preventative measures over the last few decades. They account for 57% of the market growth in the farm animal sector over the past 10 years.

Revenue and R&D spend growth of leading Animal Health companies (2015-23 CAGR)

Higher R&D spend correlates with higher revenue growth. Smaller companies have seen more significant longitudinal change in R&D spend as a % of sales



















In 2023, c.8-12% of net sales of leading animal health players was **invested into R&D**

In contrast, **Dechra's** R&D spend has **doubled** from c.4% in 2015, when revenue was c.£200m, highlighting the role of **robust R&D** in scaling within Animal Health



Overview of pipeline assets: late-stage and clinical

	ECOVAXXIN MG	ECOVAXXIN MS	Long-Acting Florfenicol	ECOVAXXIN PCV2/MHP	PRRSV mAb	Necrotic Enteritis Biological
Species				 	 	
Solutions				 	 	
Peak Year Revenue	£9.8m	£22.2m	£5.9m	£33.2m	£61.0m	£38.6
Remaining R&D Cost	£2.8m	£2.7m	£2.0m	£5.9m	£4.9m	£5.2m

- First three projects (Late-Stage) are close to market, with a very high probability of success
- Second three projects (**highlighted**), will enter late stage in 24 months
..... probability of success after entering late stage ~80%

Investment case for preventative medicine

Dr. Simon Middleton

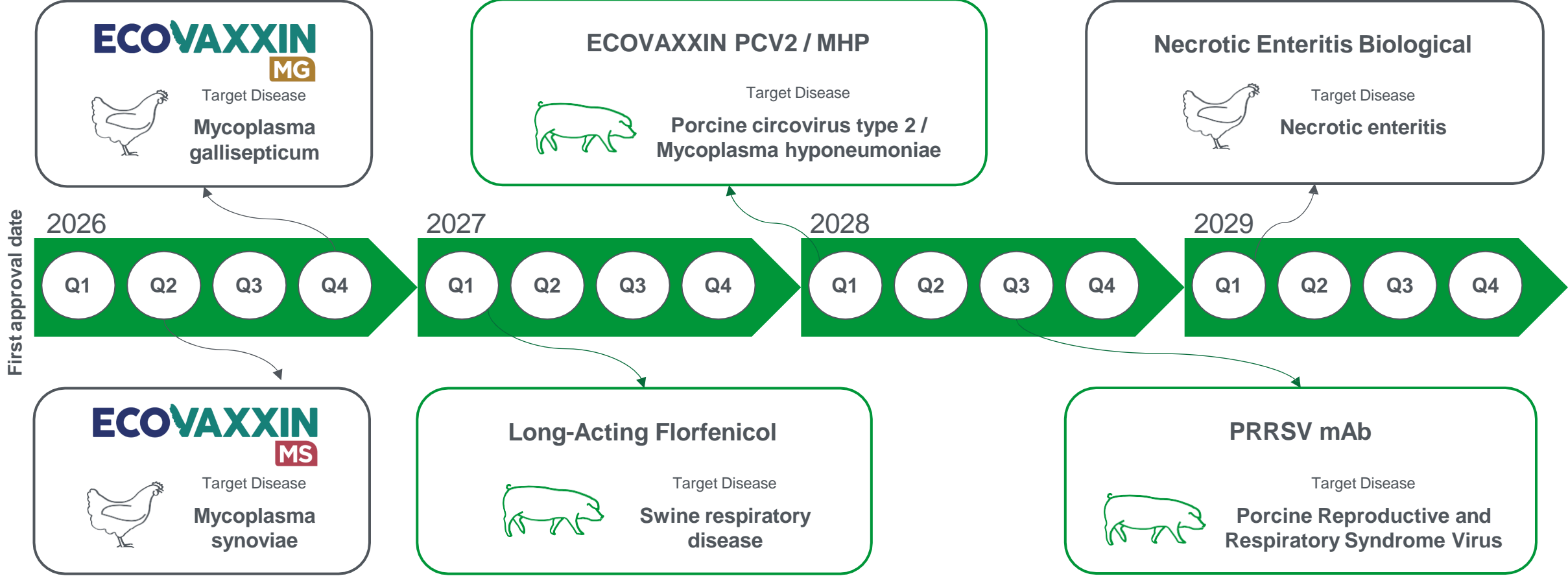
13 March 2024

These materials are intended to supplement a discussion with L.E.K. Consulting. These perspectives will, therefore, only be meaningful to those in attendance. The contents of the materials are confidential and subject to obligations of non-disclosure. Your attention is drawn to the full disclaimer contained in this document.



ECO Animal Health's development pipeline consists of both swine and poultry products aimed at treating disease areas including Mycoplasma, PCV2, Necrotic Enteritis and PRRSV

ECO Animal Health's pipeline overview



















Source: L.E.K. research and analysis

These bacterial and viral diseases affect swine and poultry by causing respiratory issues, immune suppression, reproductive failure, and intestinal damage, compromising animal health and productivity













Disease overview



	Swine			Poultry		
	Mycoplasma hyopneumoniae (MHP)	Porcine circovirus type 2 (PCV2)	Porcine reproductive and respiratory syndrome virus (PRRSV)	Mycoplasma gallisepticum (MG)	Mycoplasma synoviae (MS)	Necrotic enteritis (NE)
Description	<ul style="list-style-type: none"> A bacterial pathogen causing chronic pneumonia, leading to reduced growth and increased susceptibility to secondary infections 	<ul style="list-style-type: none"> A viral infection linked to systemic disease, respiratory issues, and immune suppression 	<ul style="list-style-type: none"> A highly contagious viral disease causing severe reproductive failure in sows and respiratory disease in piglets 	<ul style="list-style-type: none"> A bacterial infection that leads to chronic respiratory disease and reduced egg production 	<ul style="list-style-type: none"> A bacterial disease affecting joints and the respiratory system, leading to lameness 	<ul style="list-style-type: none"> A bacterial disease, leading to severe intestinal damage, poor feed conversion, and high mortality
Pathogen type	 Bacteria	 Virus	 Virus	 Bacteria	 Bacteria	 Bacteria
Transmission	 Airborne  Direct contact	 Direct contact  Fomites	 Airborne  Direct contact	 Airborne  Direct contact	 Direct contact	 Oral
Primary symptoms	<ul style="list-style-type: none"> Chronic pneumonia Coughing 	<ul style="list-style-type: none"> Weight loss Respiratory distress 	<ul style="list-style-type: none"> Reproductive failure Respiratory disease 	<ul style="list-style-type: none"> Respiratory distress Reduced egg production 	<ul style="list-style-type: none"> Lameness Joint swelling Respiratory signs 	<ul style="list-style-type: none"> Intestinal damage Diarrhea Lethargy

These diseases impact animal productivity, growth rates, and overall herd health therefore posing significant economic and health challenges to livestock farming

Disease impact

	Mycoplasma <i>Infections cause chronic respiratory disease</i>	PCV2 <i>Viral pathogen that causes postweaning multisystemic wasting syndrome</i>	NE <i>Bacterial disease that damages intestinal lining</i>	PRRSV <i>Causes reproductive failure and respiratory illness</i>
 Number of animals affected (global)	  Up to 80% c.38% (MS) c.27% (MG)	 c.60-80% in EU&U.S.	 c.5-10%	 c.40-50%
 Economic impact (per year)	  c.£375-400m in U.S. >£780m globally	c.£5-6b globally	c.£6b globally	c.£664m in U.S.
 Disease burden	  <ul style="list-style-type: none"> • Reduced weight gain • Poor feed conversion efficiency • Reduced fertility and hatchability 	<ul style="list-style-type: none"> • Poor growth • Reduced feed conversion • Increased susceptibility to secondary infections 	<ul style="list-style-type: none"> • Increased mortality • Reduced feed conversion efficiency 	<ul style="list-style-type: none"> • Reduced birth rates • Increase in abortion / stillbirths • Stunted growth • Increased susceptibility to secondary infections

Source: Eduardo F., et al. (2005); Miguel A., et al. (2021); Matthias E., et al. (2022); Carla C., et al. (2018); Khalifa, et al. (2013); Nima K., et al. (2021); CEVA; Chicken Farmers of Canada; L.E.K. research and analysis

Standard of care for these diseases includes antibiotics and vaccines; however, significant unmet need remains for more effective, sustainable treatments with reduced antibiotic reliance

Standard of care & unmet needs

Standard of care



Antibiotics are used to control **MHP**; there are **no specific antiviral treatments** available for **PCV2** and **PRRSV**
(e.g., Tylosin / Tiamulin for MHP)



Vaccines are **widely used** for **MHP, PCV2** and **PRRSV**
(e.g., Ingelvac MycoFLEX for MHP, Circovac for PCV2, Ingelvac PRRS MLV for PRRSV)



Flocks of poultry are commonly treated with **antibiotics** during **MS & MG outbreaks** and when **diagnosed with NE**
(e.g., Tylosin / Tiamulin for MS & MG and Metronidazole / Lincomycin for NE)



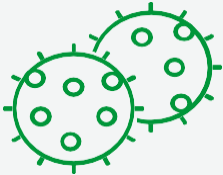
Vaccines are **commonly used for MS & MG** (c.40-60%) but **less widely used for NE** (c.20-30%)
(e.g., Houghton M-G Vaccine for MG, MS H strain Vaccine for MS and Clostridium perfringens for NE)

Unmet need

- Lack of **specific antiviral treatment**
- Current vaccines for MHP only reduce severity and are **not fully protective**
- PRRSV vaccines offer **limited cross-protection**, not as effective against new strains
- Concerns about **antibiotic resistance** due to widespread use
- Current vaccines do not offer **full protection** and **may not prevent transmission**

Investing in preventative disease innovation is essential as it addresses the unmet needs in the current standard of care, reduces economic losses, and supports sustainable and humane farming practices

Innovation is needed to improve animal farming practices



Improved disease control



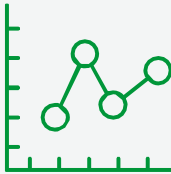
Economic impact



Reduce antibiotic resistance



Sustainability





Consumer demand

Source: L.E.K. research and analysis

ECO Animal Health's pipeline products reduce infections, improve animal health and productivity, and cut antibiotic use, making them economically viable and supporting sustainable farming

ECO Animal Health's pipeline overview & benefits

	Pipeline	Overview	Benefits
	ECOVAXXIN PCV2 / MHP	<ul style="list-style-type: none"> A dual vaccine that combines protection against MHP and PCV2 reducing respiratory and immune suppression issues in swine 	<ul style="list-style-type: none"> Combined, long-lasting protection Prevention of secondary infections Increased productivity
	PRRSV mAb	<ul style="list-style-type: none"> A monoclonal antibody therapy designed to provide immediate passive immunity against PRRSV, particularly in piglets 	
	Necrotic Enteritis Biological	<ul style="list-style-type: none"> A novel preventative biological solution using targeted microbial or immune-modulating components to prevent NE in poultry 	<ul style="list-style-type: none"> Reduces antibiotic reliance Reduces gut inflammation Improves feed efficiency
	ECOVAXXIN MS	<ul style="list-style-type: none"> A vaccine designed specifically for MS, targeting both respiratory and joint infections to prevent production losses 	<ul style="list-style-type: none"> Improved vaccine efficacy Reduces antibiotic reliance
	ECOVAXXIN MG	<ul style="list-style-type: none"> A next-generation MG vaccine that stimulates a stronger and longer-lasting immune response compared to traditional live or killed vaccines 	<ul style="list-style-type: none"> Stronger, long-lasting immunity Reduces antibiotic reliance

Source: L.E.K. research and analysis



ECO Animal Health R&D Day

ECO's R&D Pipeline: Building Value from Within

Dr. Hafid Benchaoui; Head, Global R&D

March 2025

www.ecoanimalhealth.com



Our strategy



Invest in R&D to develop new products. Focus on swine and poultry and infectious diseases



Creating partnerships and making strategically and financially robust acquisitions to develop core strengths



Continuing to develop Aivlosin, targeting unexploited territories, species and medical claims



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Global economic impact of ECO's target diseases



Annual Cost of the Problem

Mycoplasma hyopneumoniae
(Mhp)

Porcine circovirus type 2
(PCV2)

Poultry Mycoplasma's
(MS/MG)

Porcine Reproductive and
Respiratory Syndrome Virus (PRRSV)

Swine Respiratory Disease
(SRD)

Necrotic enteritis
(NE)

Economic Snapshot

USA
£300-320m¹

EU
£489-783m²

Global
£640m³

USA
>£870m⁴

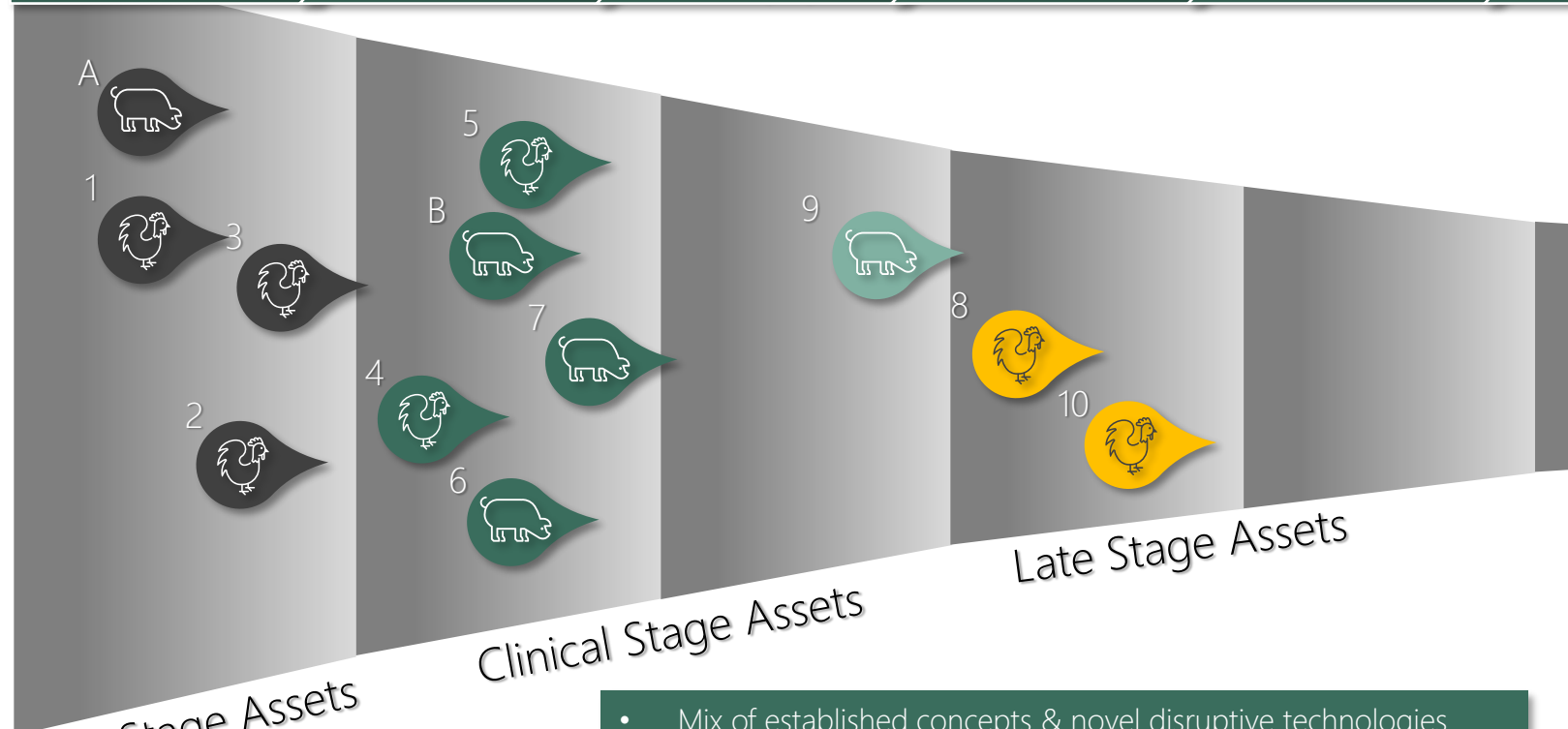
Global
£1.5b⁵

Global
£4.9b⁶



1. D.J.Holtkamp (2014), 2. PCV2 and MHy - Global Swine (msd-animal-health-swine.com), 3. Hennigan et al., (2012),
4. O.H. Osemeke et al, (2024), 5. PROHEALTH: New analysis of pig disease costs (2015), 6. Broom, L. (2017).

ECO R&D at a glance: pipeline summary (Nov23)



Early Stage Assets

Clinical Stage Assets

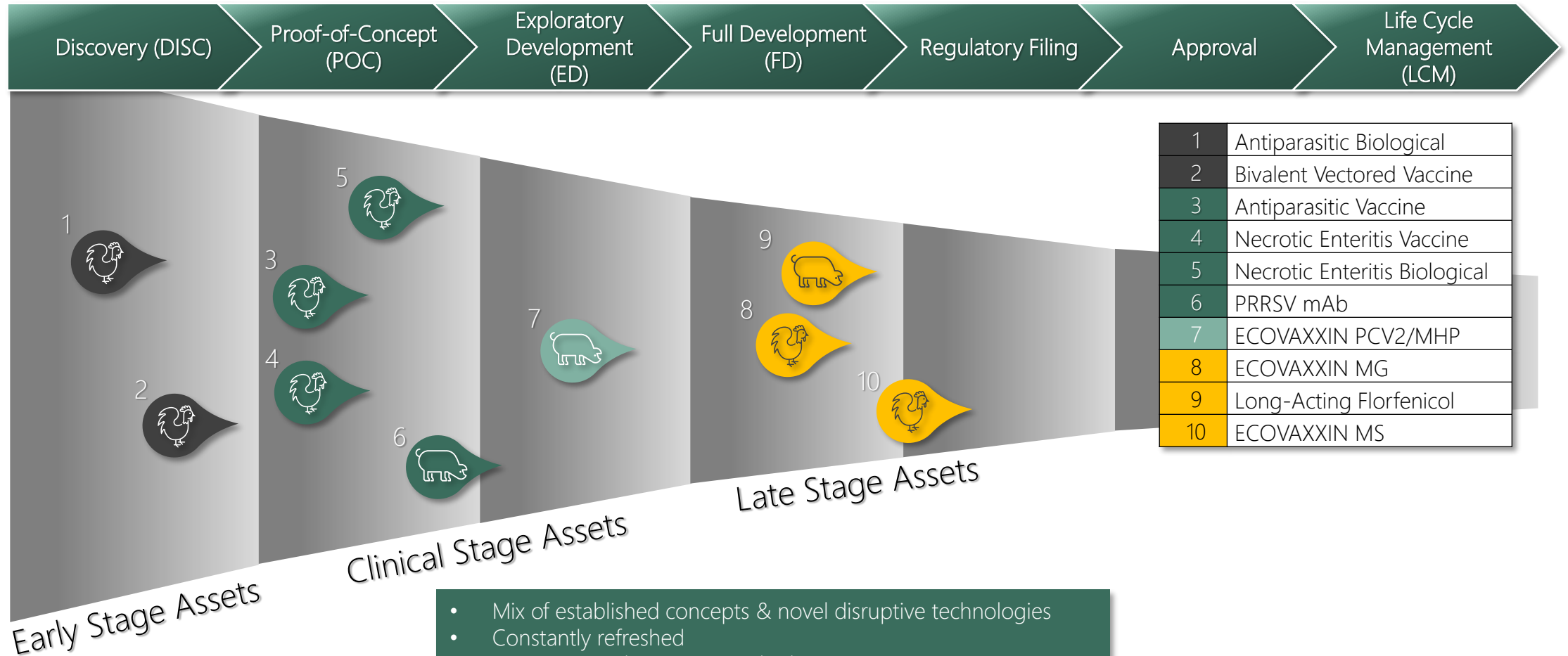
Late Stage Assets

1	Antiparasitic Biological
2	Bivalent Vecteded Vaccine
3	Antiparasitic Vaccine
4	Necrotic Enteritis Vaccine
5	Necrotic Enteritis Biological
6	PRRSV mAb
7	ECOVAXXIN PCV2/MHP
9	Long-Acting Florfenicol
8	ECOVAXXIN MG
10	ECOVAXXIN MS

Terminated Projects	
A	PPE Vaccine
B	PRRSV Vaccine

- Mix of established concepts & novel disruptive technologies
- Constantly refreshed
- ~ 80% are in the vaccines & biologics category
- Attrition: 6 projects (33%) since 2017

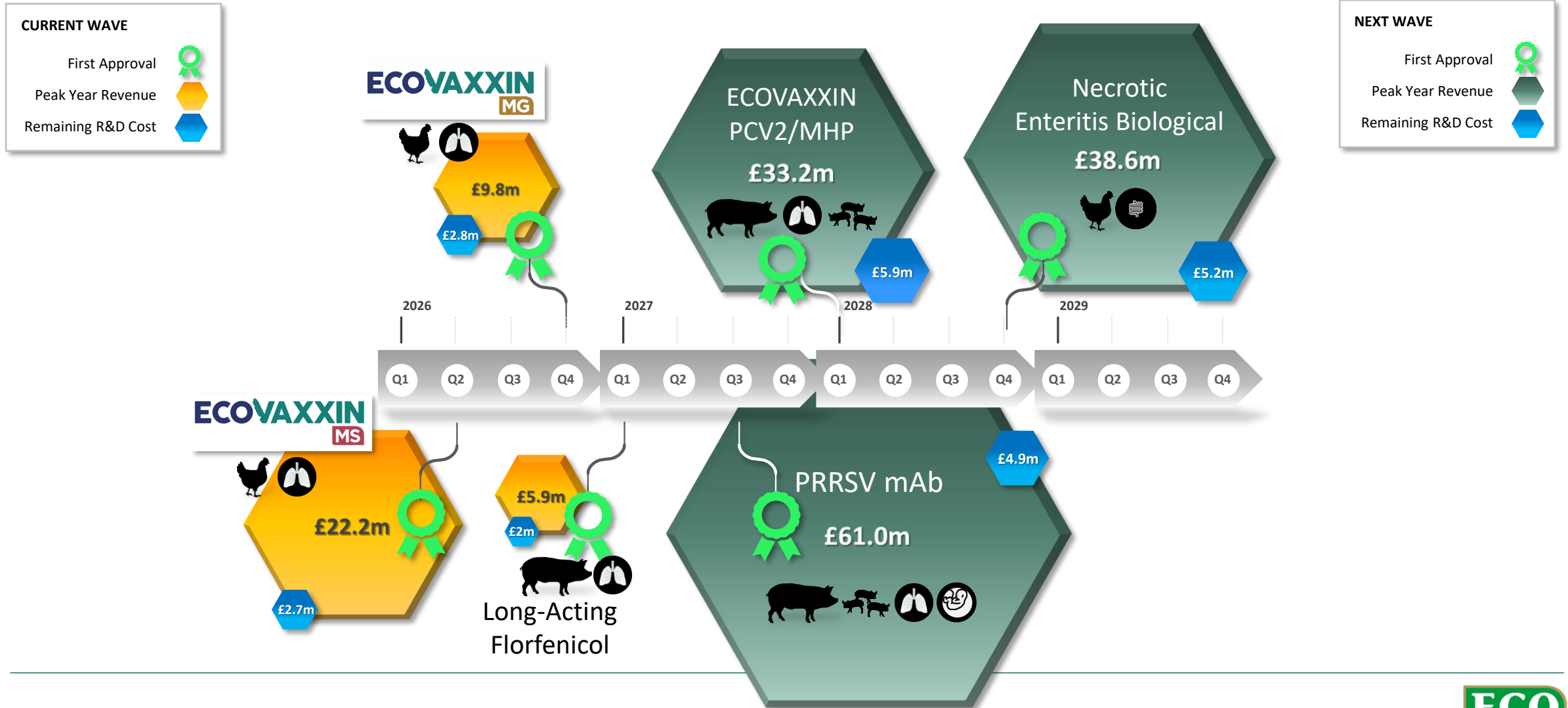
ECO R&D at a glance: pipeline summary (Mar25)



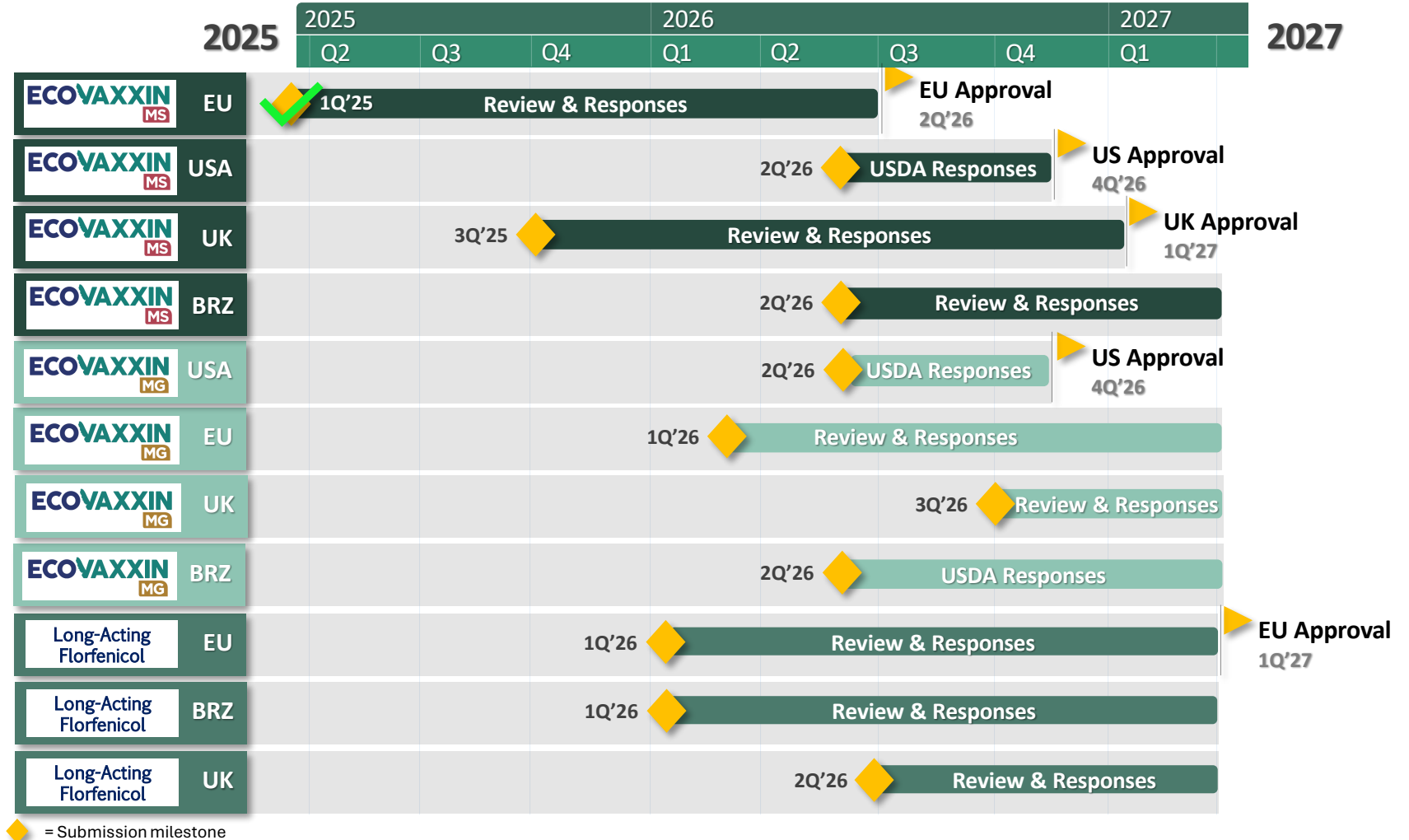
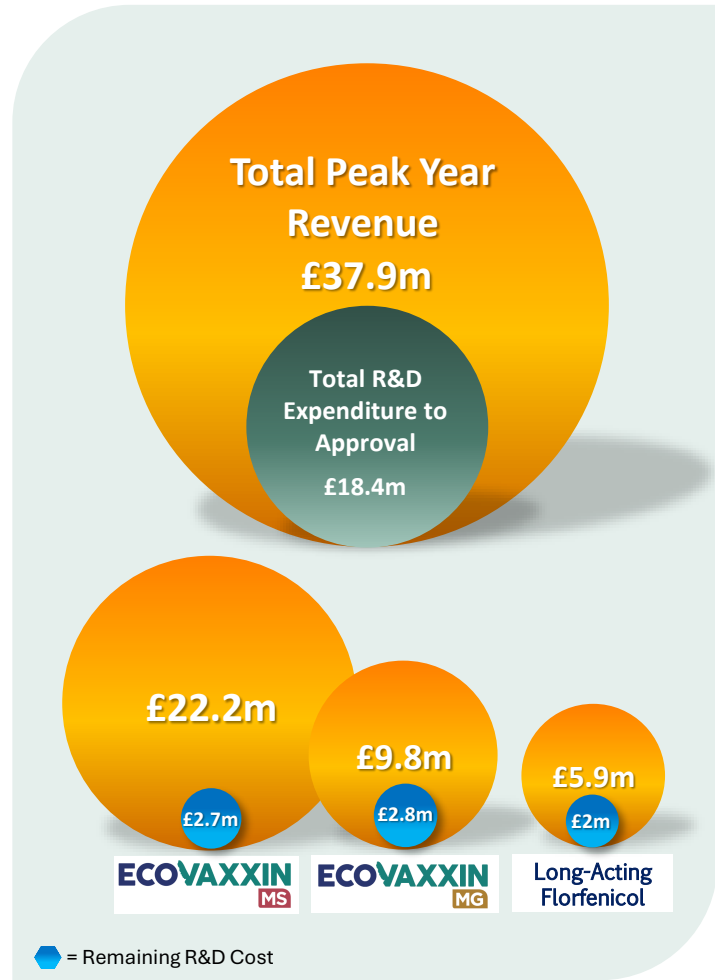
1	Antiparasitic Biological
2	Bivalent Vectored Vaccine
3	Antiparasitic Vaccine
4	Necrotic Enteritis Vaccine
5	Necrotic Enteritis Biological
6	PRRSV mAb
7	ECOVAXXIN PCV2/MHP
8	ECOVAXXIN MG
9	Long-Acting Florfenicol
10	ECOVAXXIN MS

- Mix of established concepts & novel disruptive technologies
- Constantly refreshed
- ~ 80% are in the vaccines & biologics category
- Attrition: 7 projects (39%) since 2017

Current-wave and next-wave innovation



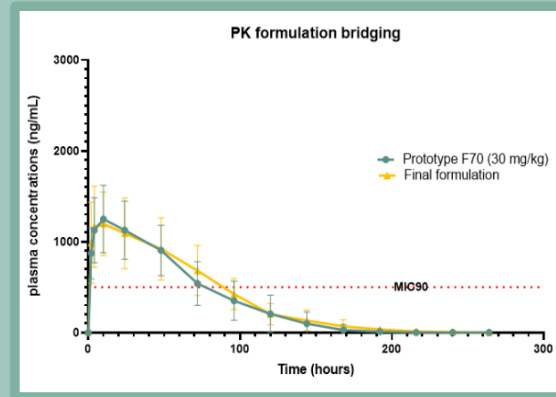
The near-term regulatory timings to drive longer-term value



Current wave pipeline – long-acting florfenicol (1/2)

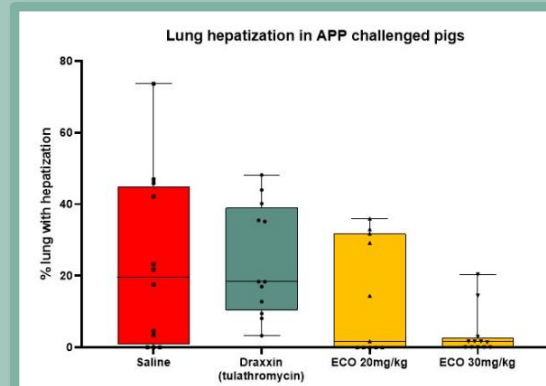
Florfenicol is an animal health specific antibiotic, licenced in from a biotech company as a **unique long-acting presentation** which provides a superior alternative to the current standard of care

Product Development



Excipients to improve stability do not affect PK properties

Dose confirmed with final formulation in an APP model showing superiority to market lead



Manufacturing

Completed first full scale GMP manufacturing batch

Selected primary packaging



Current wave pipeline – long-acting florfenicol (2/2)

Upcoming Goals



Complete EU
field efficacy
program



Manufacturing
process
validation



Complete
safety studies



Dossier
submission in
EU and Brazil
by 1Q26



Best in class *Mycoplasma* vaccines

ECOVAXXIN deep dive

Dr Nathalie Desloges; Global Project Leader

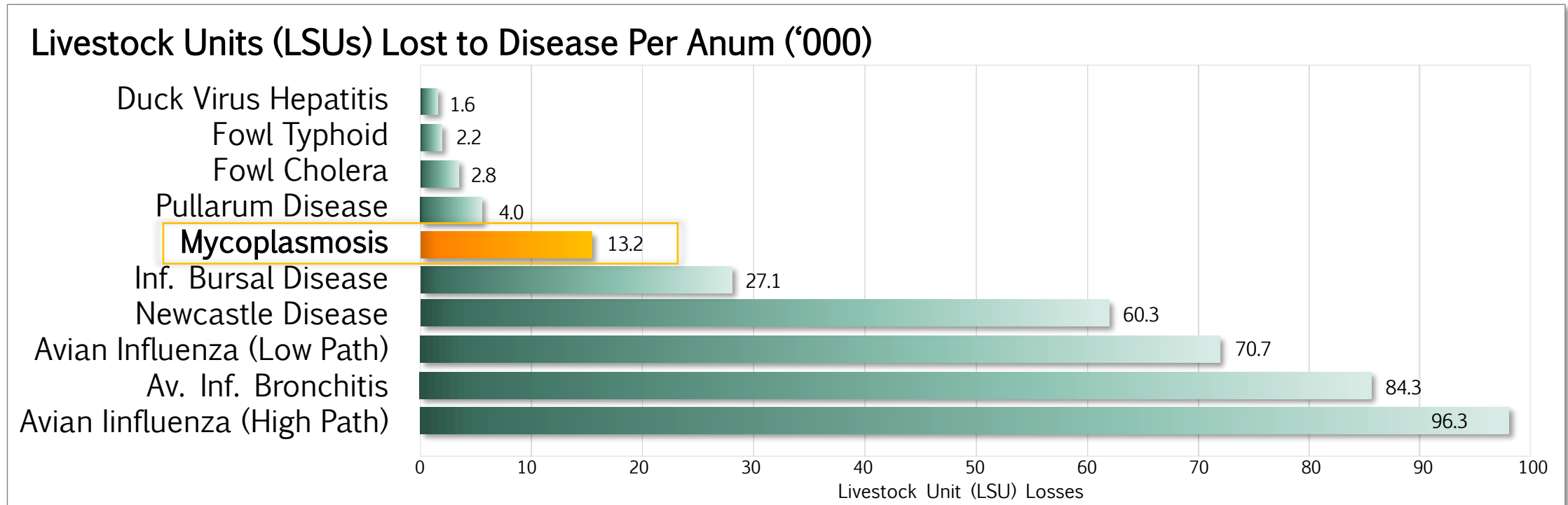
March 2025

www.ecoanimalhealth.com



Economic impact of Mycoplasma

TOP 10 POULTRY DISEASES BY ECONOMIC IMPACT



Data covers 176 countries and 71 livestock diseases

LSU losses from all other poultry diseases: 2,760

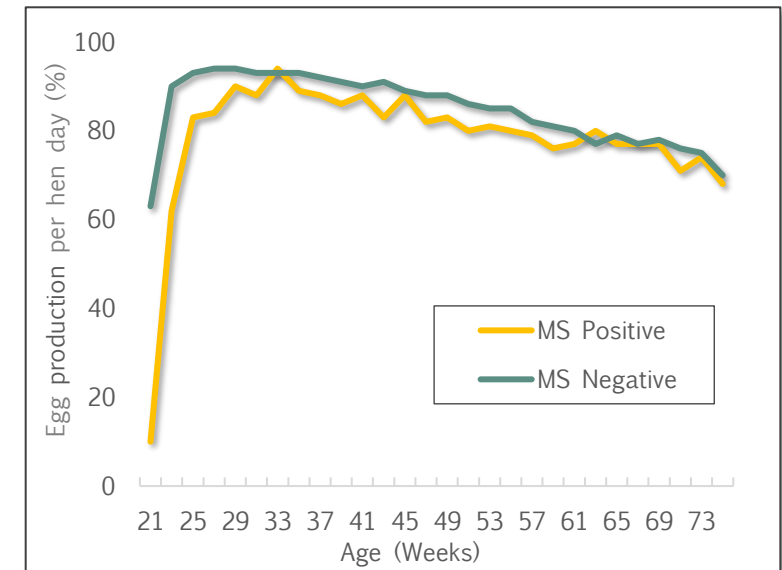
World Livestock Disease Atlas - A Quantitative Analysis of Global Animal Health Data (2006-2009). The World Bank, November, 2011 LSU: Livestock Unit - 1 poultry bird = 0.015 LSU (chicken, duck, guinea fowl or goose).

Economic impact of *Mycoplasma synoviae* (MS)

MS IN LAYERS: delays onset of production, which directly impact on economic return.

Parameters	MS Negative	MS Positive	Differences
Eggs per hen housed	321	300	21 Eggs
B-Grades (%)	2.87	3.76	0.89
Feed Conversion Ratio	2.36	2.47	0.11
Mortality (%)	5.0	12.6	7.6

Economic losses due to MS:
US \$3,124 per 1000 birds



ECOVAXXIN
MS

Best in Class
Mycoplasma
synoviae
Vaccine



ECO
ANIMAL HEALTH

ECOVAXXIN^{MS} Product characteristics



Mycoplasma synoviae strain K5885A:

- Naturally attenuated US Isolate
- Proven safe at high doses
- Free of antimicrobial resistance genes
- Reduces air sac lesions and colonisation, and foot pad lesions caused by MS
- Prevents ovarian regressions and egg production losses caused by MS

ECOVAXXIN^{MS}



ECOVAXXIN MS Collaboration with Laboratorios Calier

ECO enters an agreement with Calier for the manufacture of ECOVAXXIN MS and ECOVAXXIN MG

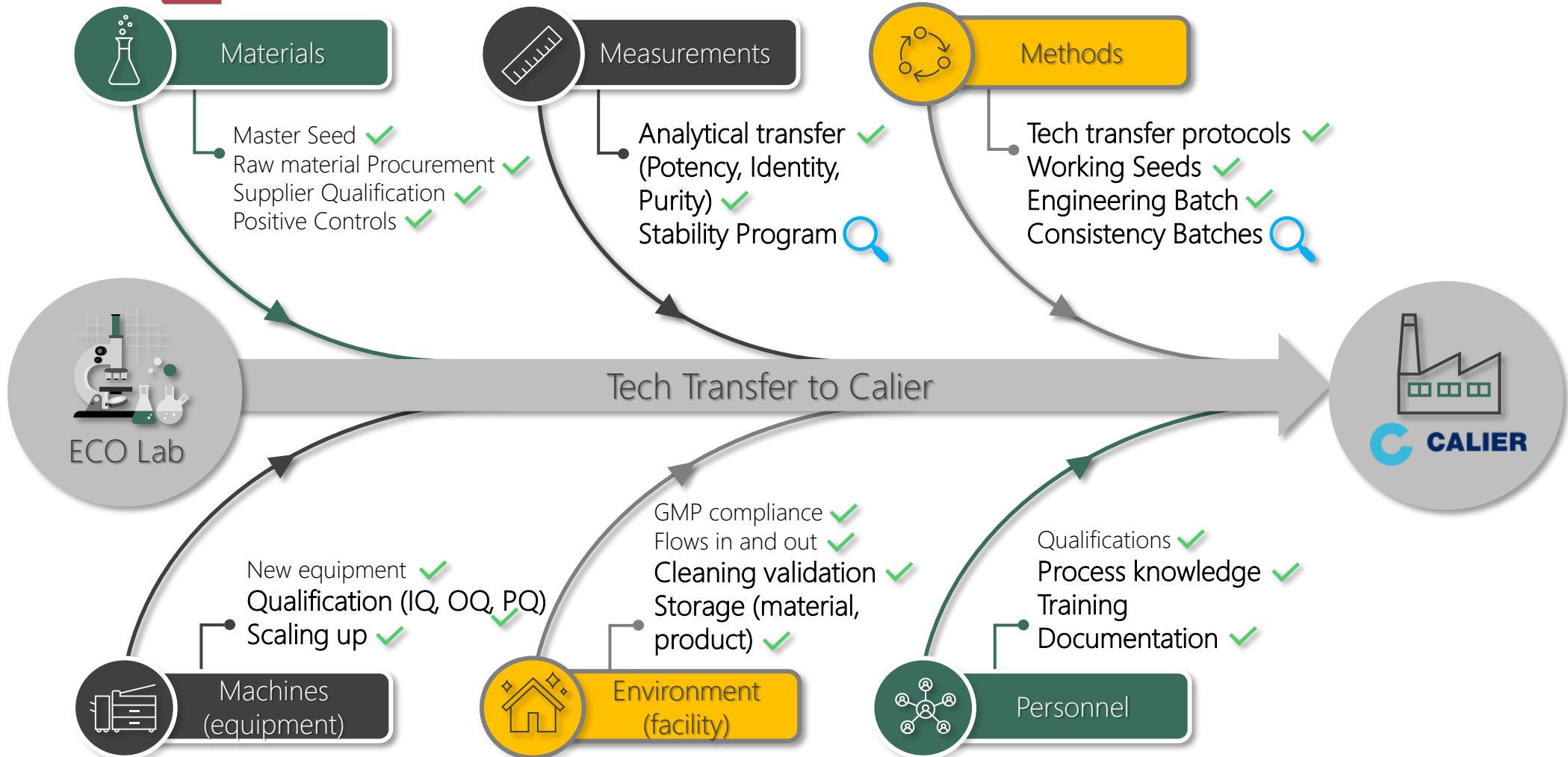


CALIER

- Laboratorios Calier is a Spanish company founded in 1968 and part of the Indukern Group.
- Calier's main activity is the development, production and promotion of veterinary specialties.
- Their GMP-certified Biologics Plant is located in León, Spain.

ECOVAXXIN Tech transfer to Calier

MS



✓ = Completed 🔍 = Under review

ECOVAXXIN^{MS} Taking the vaccine to the real world

Field Safety Trial



Market Leader

Study Design

1758 birds

1720 birds

Vaccination at 4 weeks of age

Vaccination at 5 weeks of age

Observe for 90 days:

- Mortality
- Body weight development
- Seroconversion

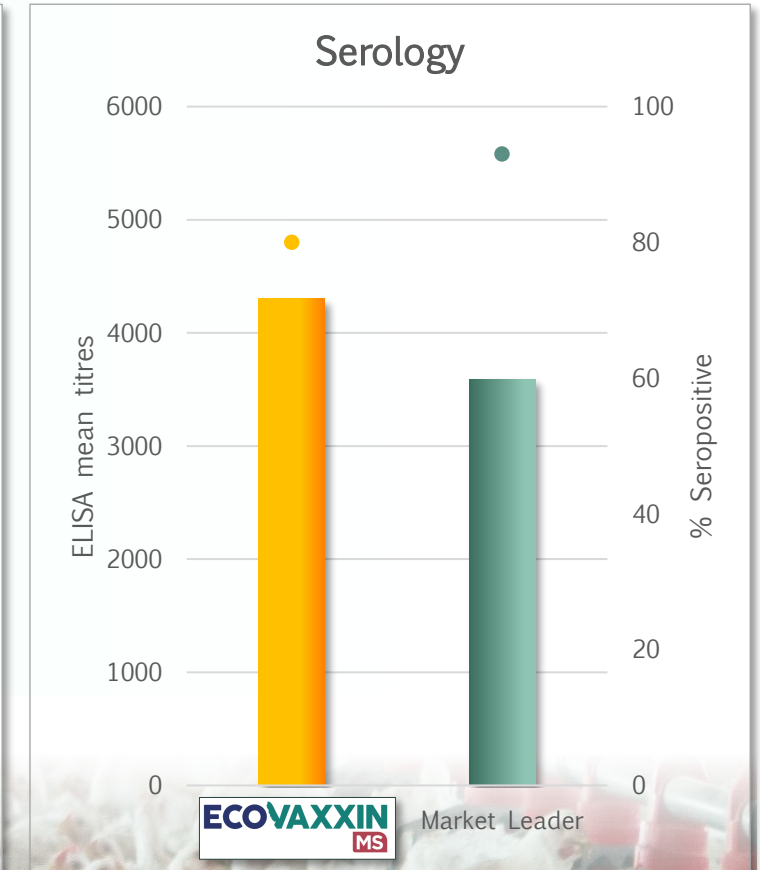
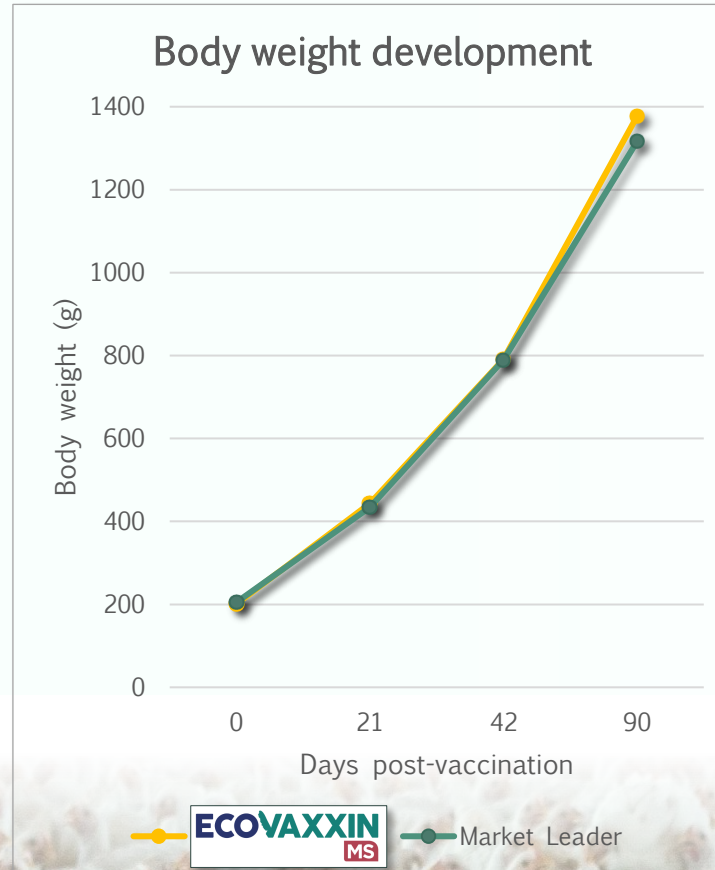


ECOVAXXIN MS Taking the vaccine to the real world

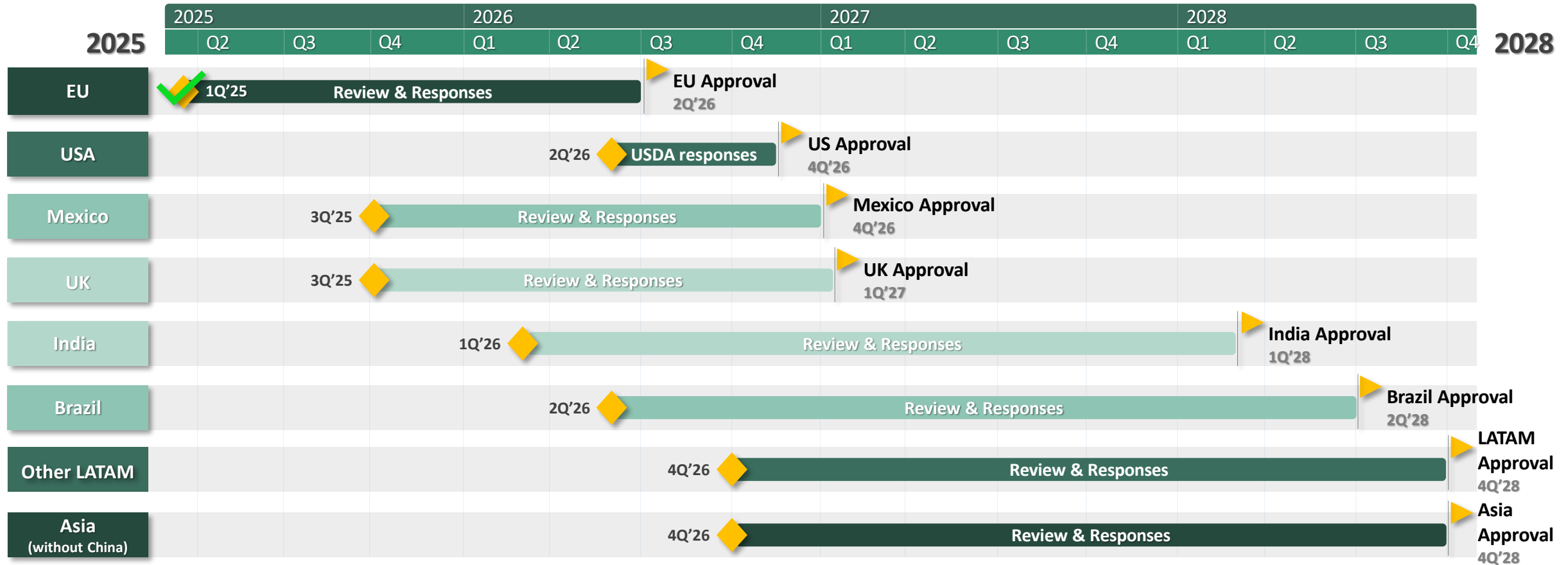
Field Safety Trial

Mortality (Day 0 to Day 90)			
	Number of birds	Dead	Mortality
ECOVAXXIN MS	1758	10	0.57%
Market Leader	1720	13	0.76%

ECOVAXXIN MS performed as well as the market leader



ECOVAXXIN **MS** Regulatory pathway



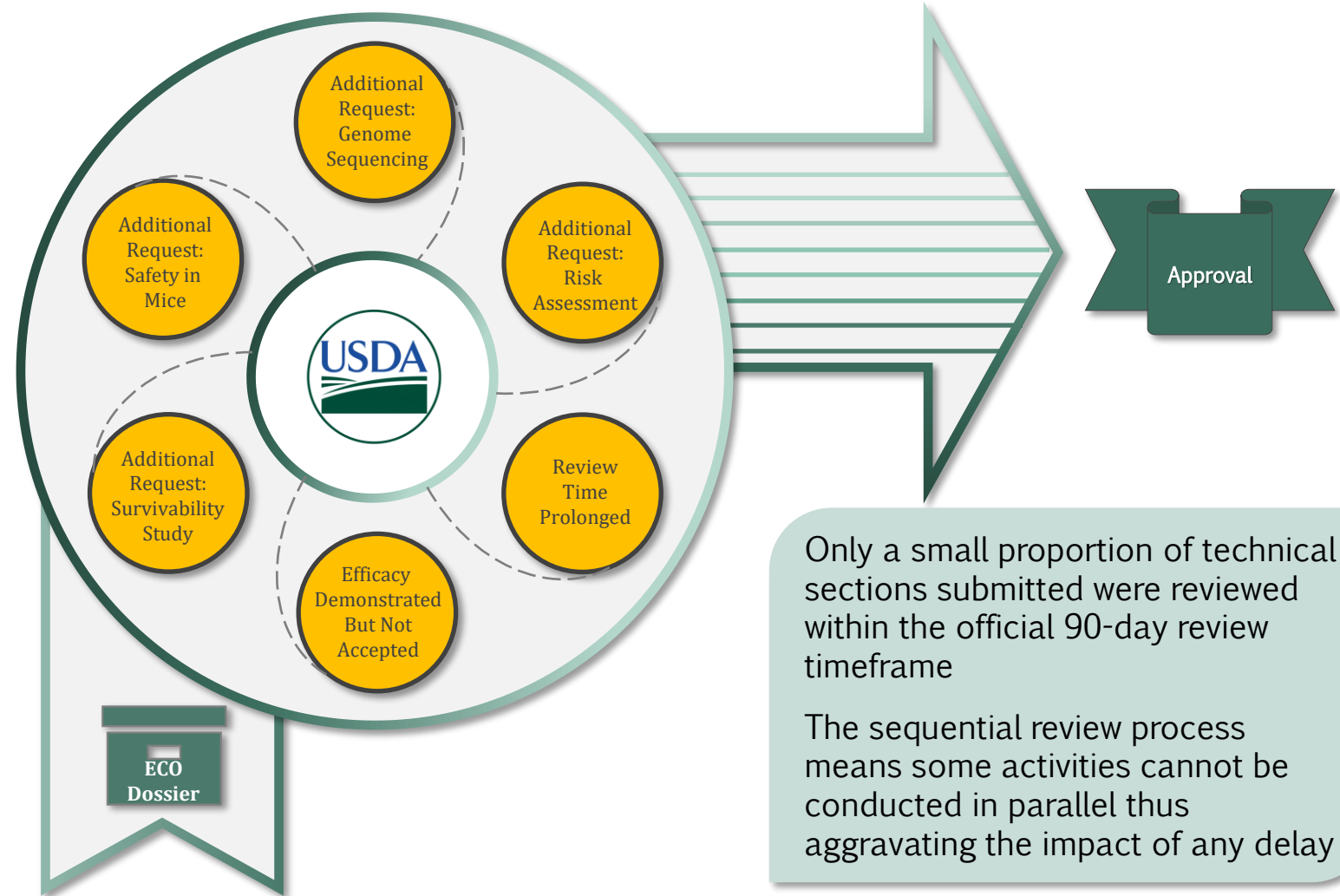
◆ = Submission milestone

Note: China submission dates to be determined

Delay to approval by USDA

Additional requests and setbacks lead to delays and uncertainties in the US which ECO are now mitigating.

These setbacks are not specific to ECO products.



ECOVAXXIN
MG

Best in Class
Mycoplasma
gallisepticum
Vaccine



ECO
ANIMAL HEALTH

Economic impact of *Mycoplasma gallisepticum* (MG)

Production Losses Caused by *M.gallisepticum*

Annual losses to the poultry industry exceed **\$780m** worldwide¹



>13 million bird mortalities and egg production losses in the US = >**\$140m annually**²



Chronic respiratory disease in chickens, especially when flocks are stressed and/or in presence of other respiratory pathogens



2022 AVEP Caged Pullets Top 10 Diseases³

Infectious Bronchitis	2.63
Coccidiosis	2.53
Infectious Laryngotracheitis	2.21
Necrotic Enteritis	2.05
Infectious Coryza	1.95
Post Bacterin Hepatitis	1.89
Infectious Bursal Disease	1.74
<i>E.coli</i>	1.68
<i>M.gallisepticum</i>	1.47
Marek's Disease	1.37



Ranked order of importance of >35 diseases rated on a scale of 0 (no effect on layer health and economic importance) to 4 (serious problem with very high inputs for control).

1. SL.Hennigan (2011). 2. ED.Peebles (2012). 3. E.Gingerich (2022)

ECOVAXXIN^{MG} ECO's MG solution



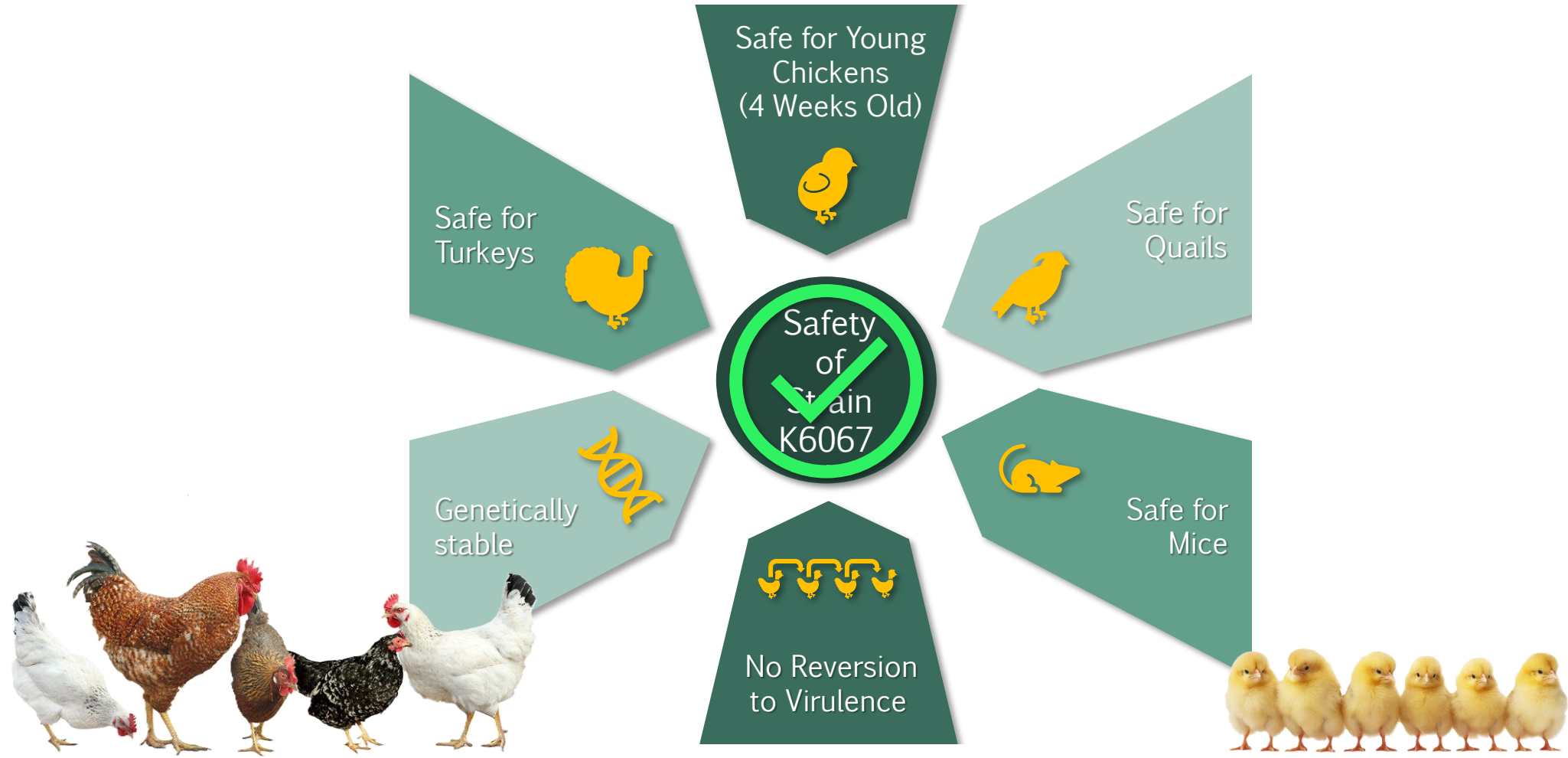
Mycoplasma gallisepticum strain K6067:

- Naturally attenuated isolate obtained from a turkey in the United States in 2007
- Proven safe for chickens and turkeys
- Free of antimicrobial resistance genes
- Master Seed produced, tested and approved by USDA
- Clinical programme ongoing

ECOVAXXIN^{MG}



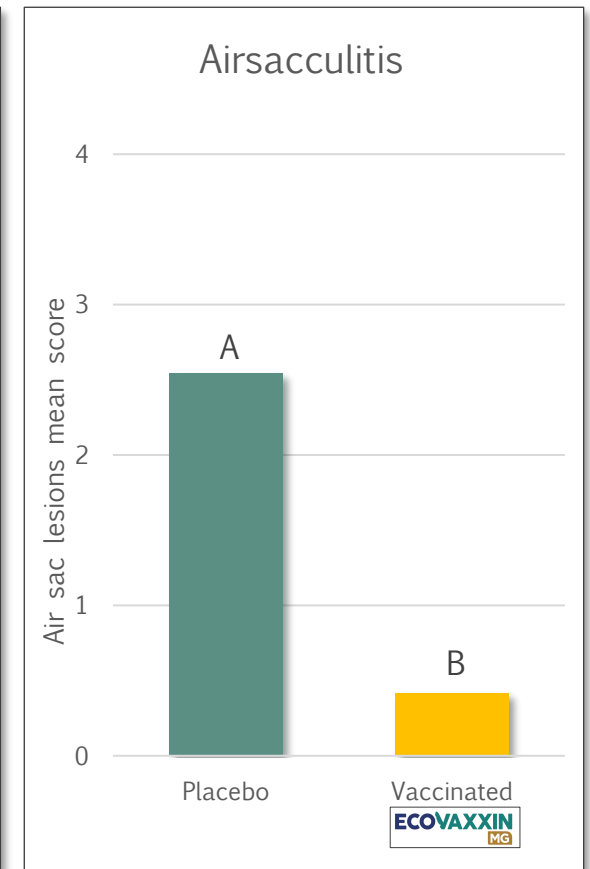
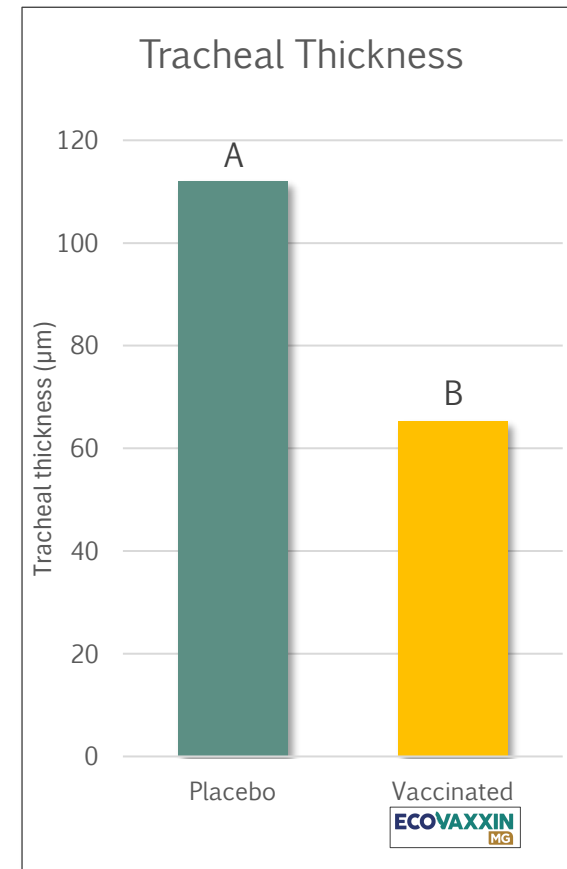
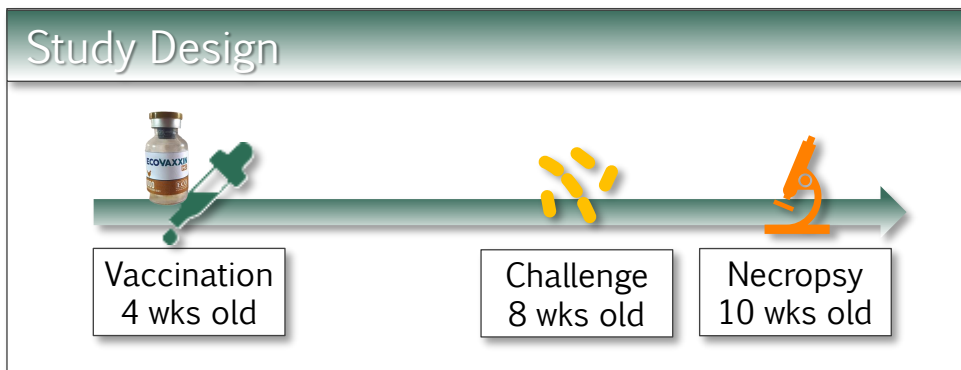
Safety studies



ECOVAXXIN MG Onset of immunity for Europe


ECOVAXXIN MG is efficacious against airsacculitis and tracheitis when administered at 4 weeks old

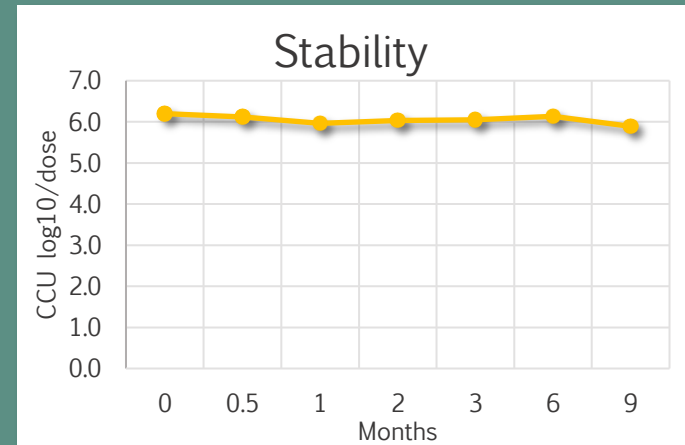
Group	Treatment
Group 1 (n=24)	Placebo Controls
Group 2 (n=24)	ECOVAXXIN MG Vaccinated



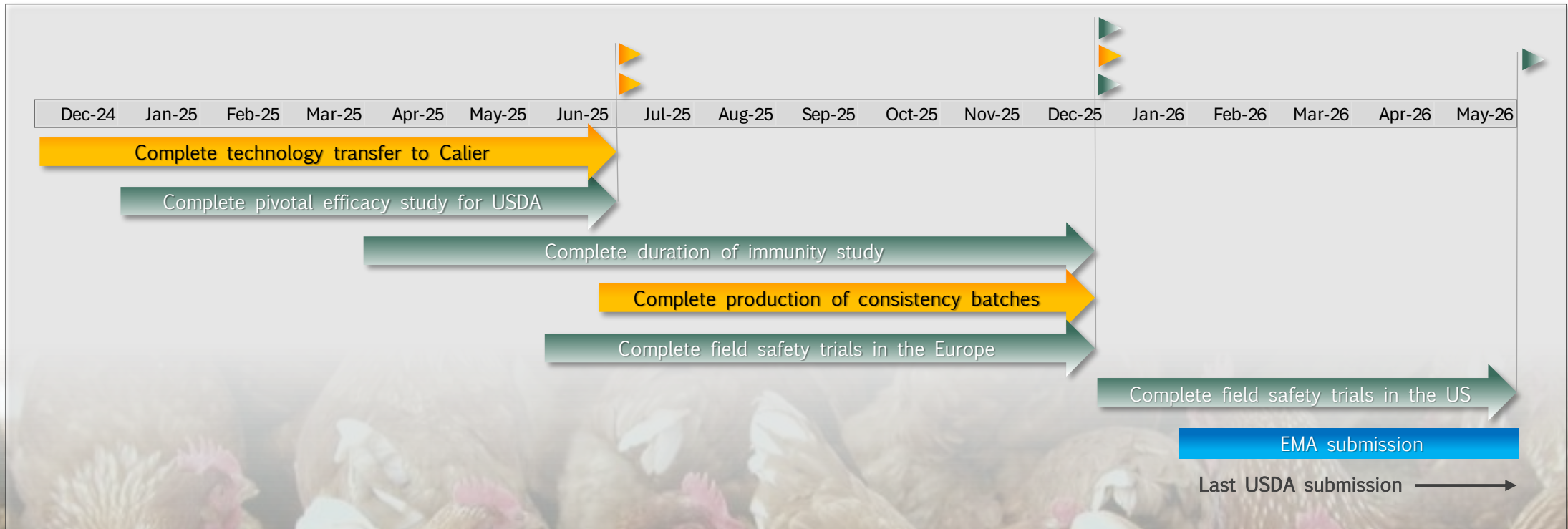
Different letters indicate significant differences between treatment

ECOVAXXIN^{MG} Manufacturing status

- Assays validated, and in transfer process to 
- Defined stabilizer and lyophilization processes
- Vaccine shows strong stability over 9 months



ECOVAXXIN^{MG} The road ahead





ECO Animal Health R&D Day

The Commercialisation Pathway for ECOVAXXIN

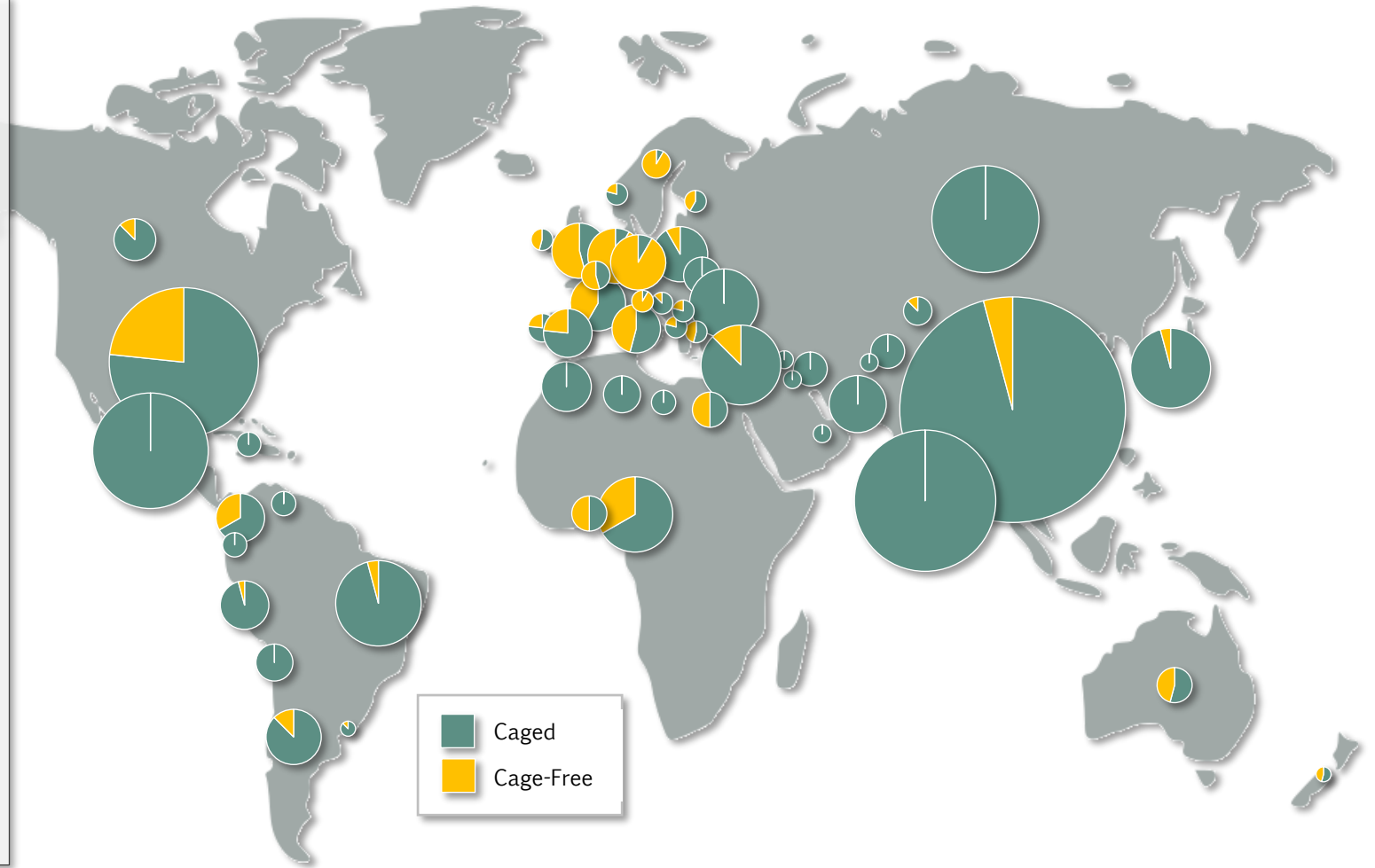
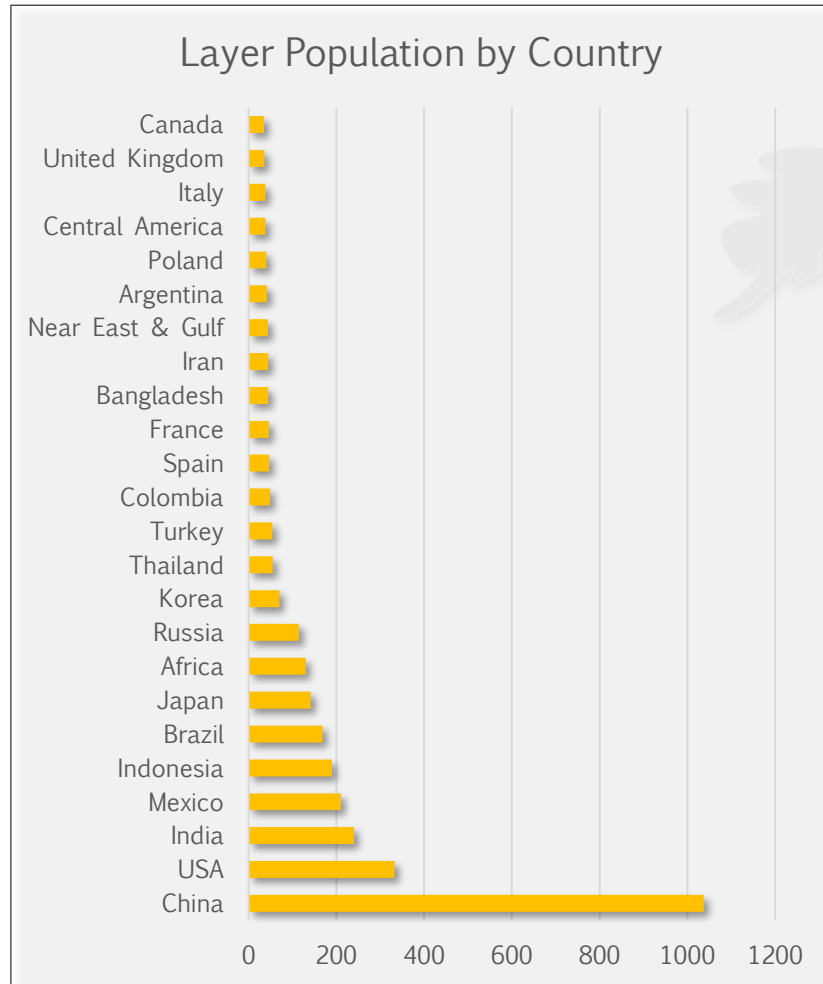
Mr. Andrew Buglass; CCO

March 2025

www.ecoanimalhealth.com



Key commercial layer markets



International zone regulatory priorities

Following EU, US and UK submissions priority list for international markets based on the available information in the markets.

- Animal population & Potential Market
- Diseases Prevalence
- Current Mycoplasma vaccine market sales
- ECO Sales estimates
- Local regulatory requirements e.g. for in market efficacy studies against local strains

Top priority markets include Brazil, Mexico, India & Indonesia

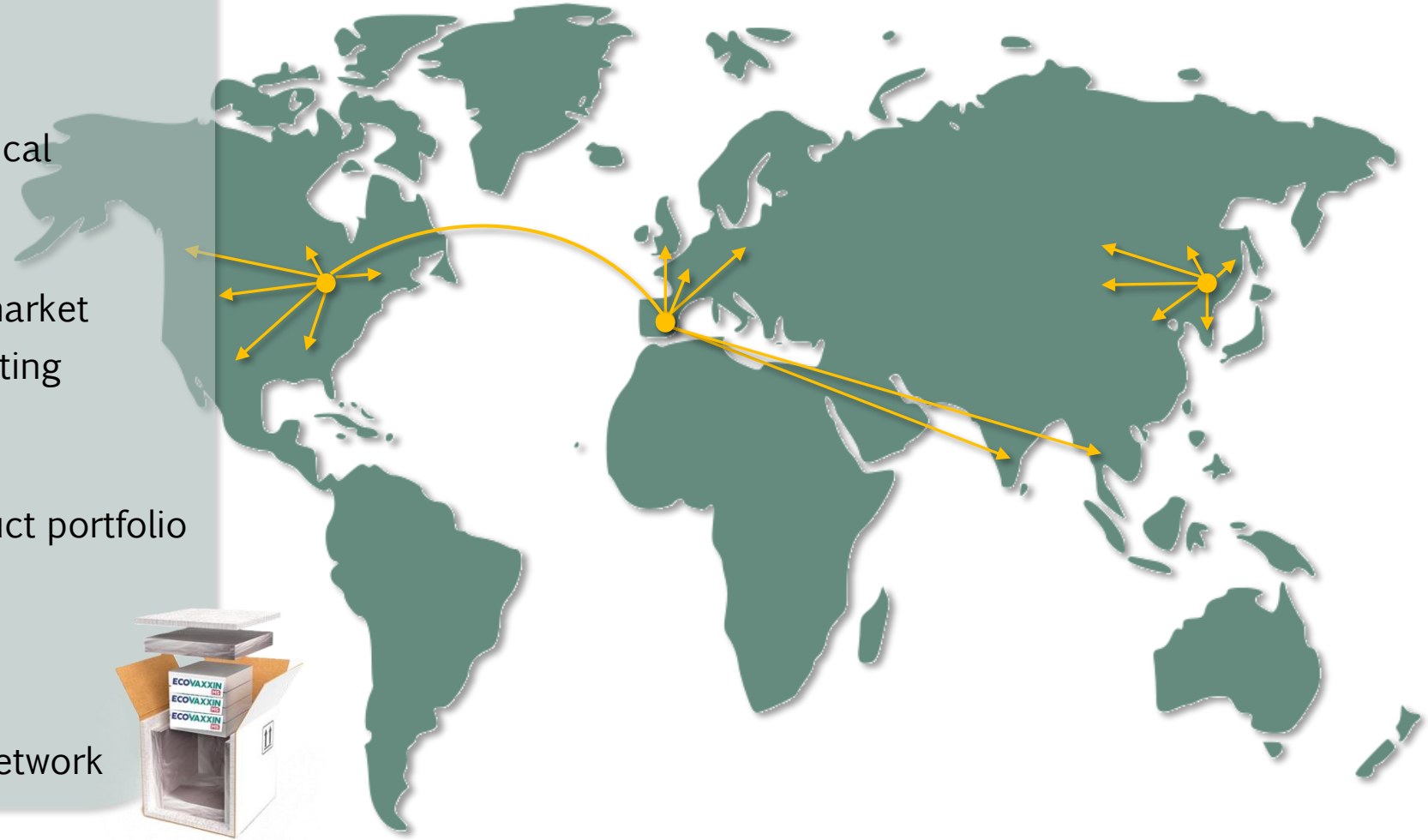
'China for China' strategy - 'Domestic' registration route

- Marketing Authorisation ownership and CMO's
- Speed to market
- Capex

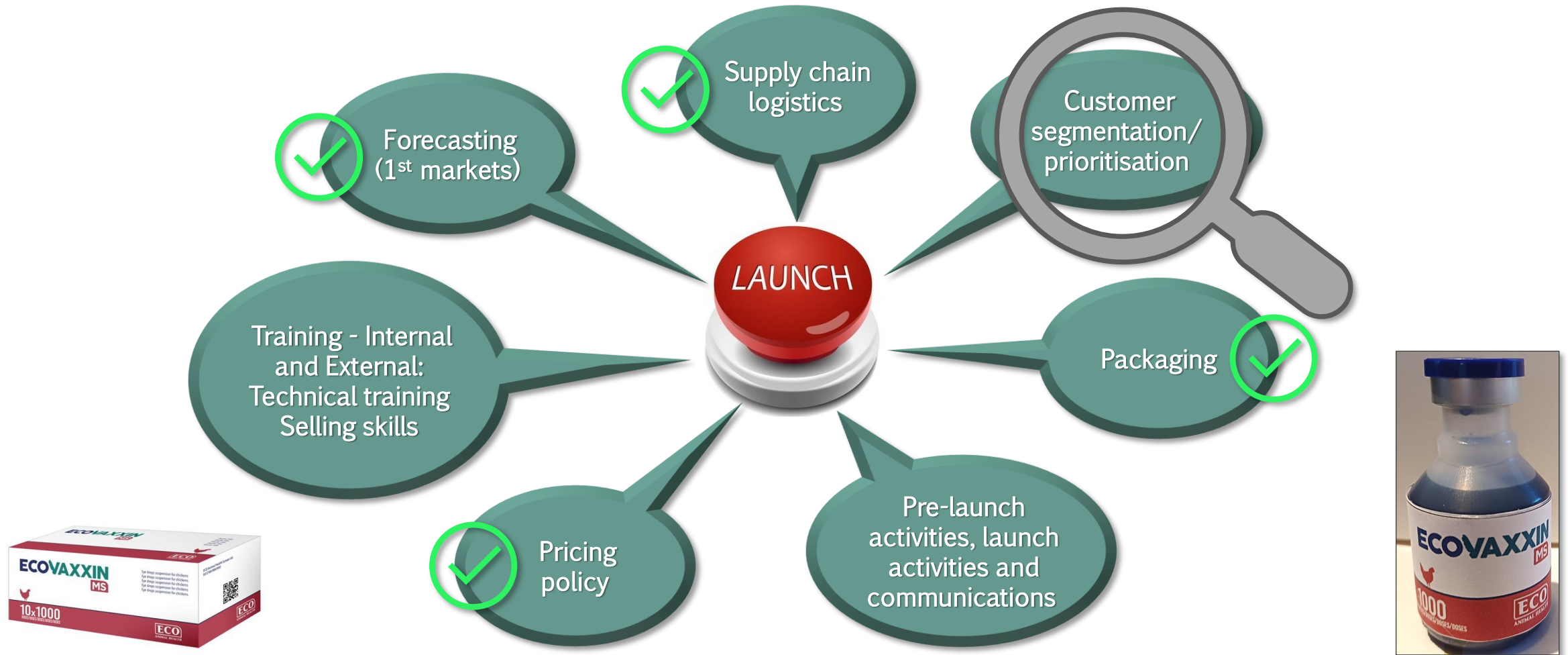


ECOVAXXIN^{MG} | ECOVAXXIN^{MS} Route to market

1. ECO Direct e.g. UK
2. ECO Indirect e.g. EU via local distributors
 - Distributor audit
 - Presence in poultry market
 - Experience in distributing vaccines
 - Cold chain ready
 - Complimentary product portfolio
3. Via Partner e.g. China
 - Domestic Registration
 - Domestic Manufacture
 - Established Distribution Network



ECOVAXXIN pre-launch activities



Critical success factors – post launch



GO-TO-MARKET STRATEGY & EXECUTION

New Product / Existing Market e.g. EU, SE Asia - Market Penetration

Market awareness of;

- Economic impact of disease
- Live MS vaccine
- ECO and Mycoplasma expertise in poultry

To gain market share ECO need to;

- Demonstrate superior efficacy and ROI
- Provide – Technical, diagnostic & customer support

New Product / New Market e.g. USA – Market Development

ECOVAXXIN MS will be first to market

- Need to create awareness of;
- Economic impact of disease
- ECO in the poultry sector and of ECOVAXXIN

Work with distributor/partner with existing customer relationships, complimentary product portfolio and logistics

Marketing campaigns, communications & industry engagement to drive awareness of vaccines - 'easier' compared to the antibiotic market (political, legal / regulatory)

Training & Technical Support to ensure proper vaccine administration & use

Critical success factors – post launch



ECONOMIC BENEFITS & RETURN ON INVESTMENT (ROI)

- **Reduction in economic losses** associated with Mycoplasma infections (e.g., improved feed conversion, improved egg production, egg quality, reduced mortality)
- **Demonstrated ROI** in field trials, showcasing superior profitability for poultry producers and integrators

Critical success factors – post launch



PROVEN ADOPTION & REAL-WORLD VALIDATION

- Field trials/case studies provide measurable **improvements in flock health and performance** demonstrating **disease reduction & performance gains**
- **Role of diagnostics** – serology, PCR – disease presence, immune response to vaccination
- **Industry partnerships & testimonials** from key poultry producers validating effectiveness.
- **Integration** with Strategic Mycoplasma control programs, leveraging ECO's full portfolio of solutions

Critical success factors – post launch



BUSINESS & COMMERCIAL ADVANTAGES

- Leverage **ECO's deep expertise** in Mycoplasma control with Aivlosin
- Evolve from 'Experts in Mycoplasma Control' to '**Experts in Mycoplasma Prevention and Control**'
- **Best in class** Mycoplasma Prevention and Treatment
- Provide **bespoke treatment programmes** including ECOVAXXIN MS & MG with Aivlosin
- Utilise **existing ECO and distributor partnerships with Key Accounts**
- Cost-effective solution ensuring **high ROI for poultry producers**

ECOVAXXIN MS & MG summary



Best-In-Class Mycoplasma vaccines alongside Best-in-Class Mycoplasma treatment Aivlosin



Strong relationships with Key Opinion Leaders and Decision Makers in Key Accounts



Superior Efficacy for MS already demonstrated pre-launch



Technical Support and Diagnostics



Experts in Mycoplasma Prevention & Treatment



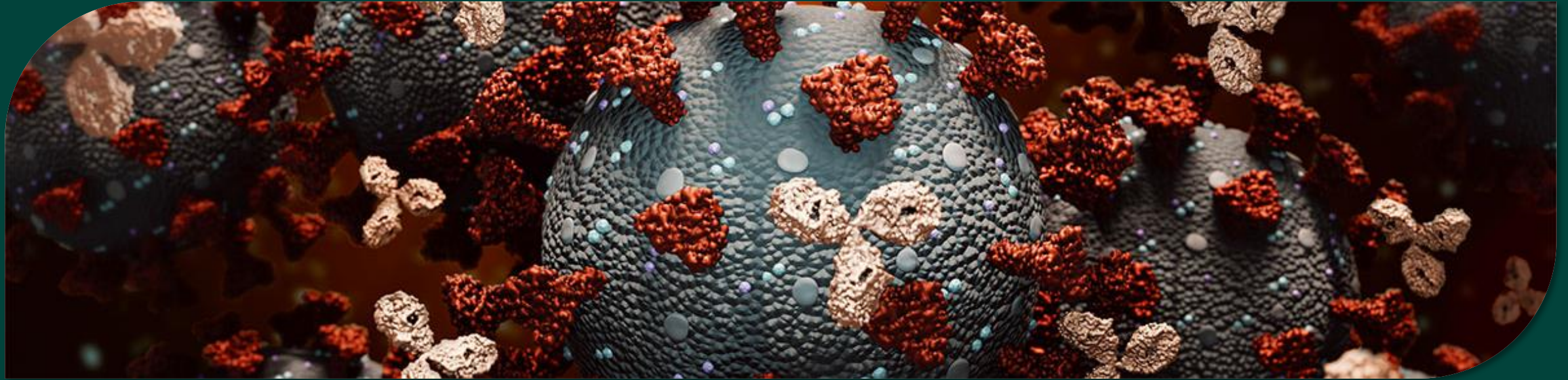
Superior Return On Investment through customer trials

ECOVAXXIN
MG

ECOVAXXIN
MS

AIVLOSIN®





ECOs Next Wave Pipeline

Disruptive Technologies

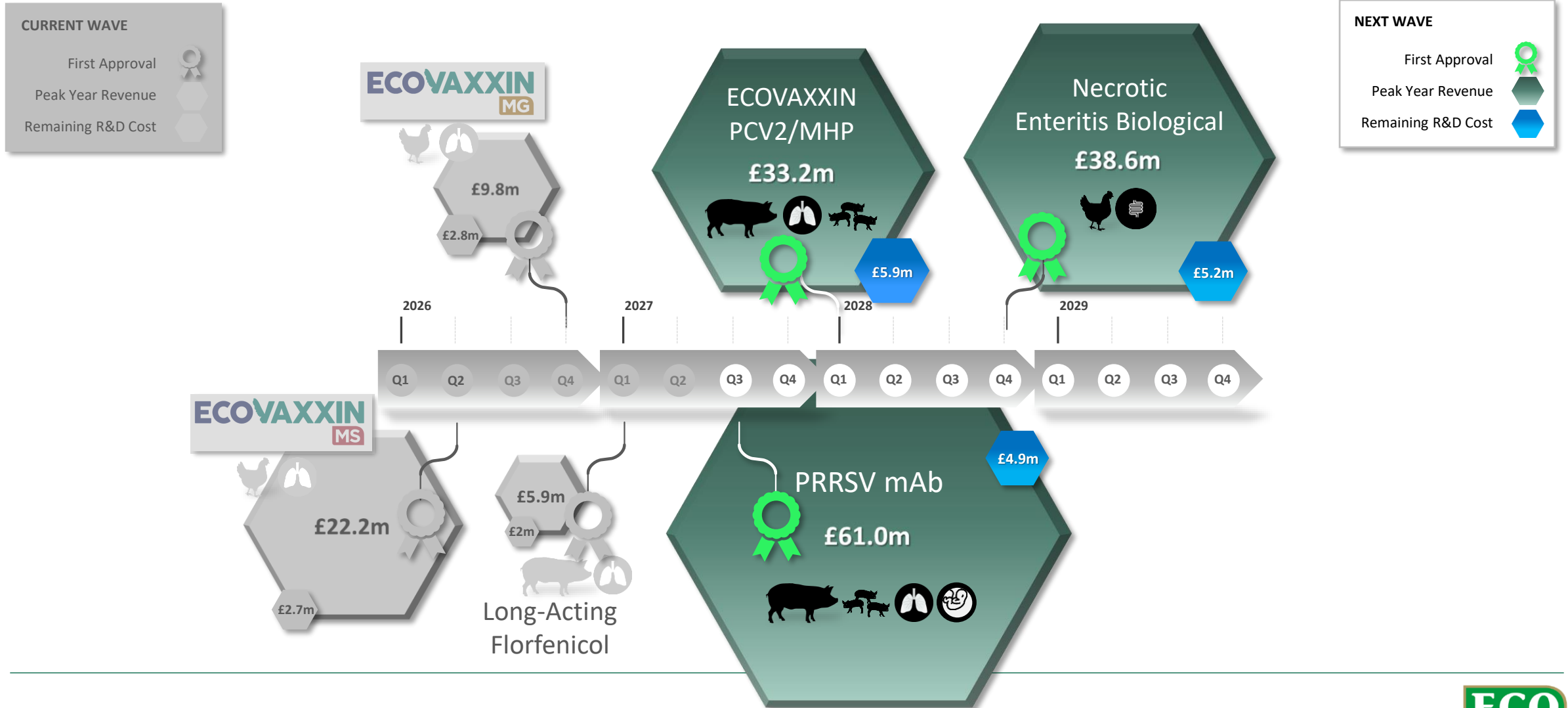
Dr. Hafid Benchaoui; Head, Global R&D

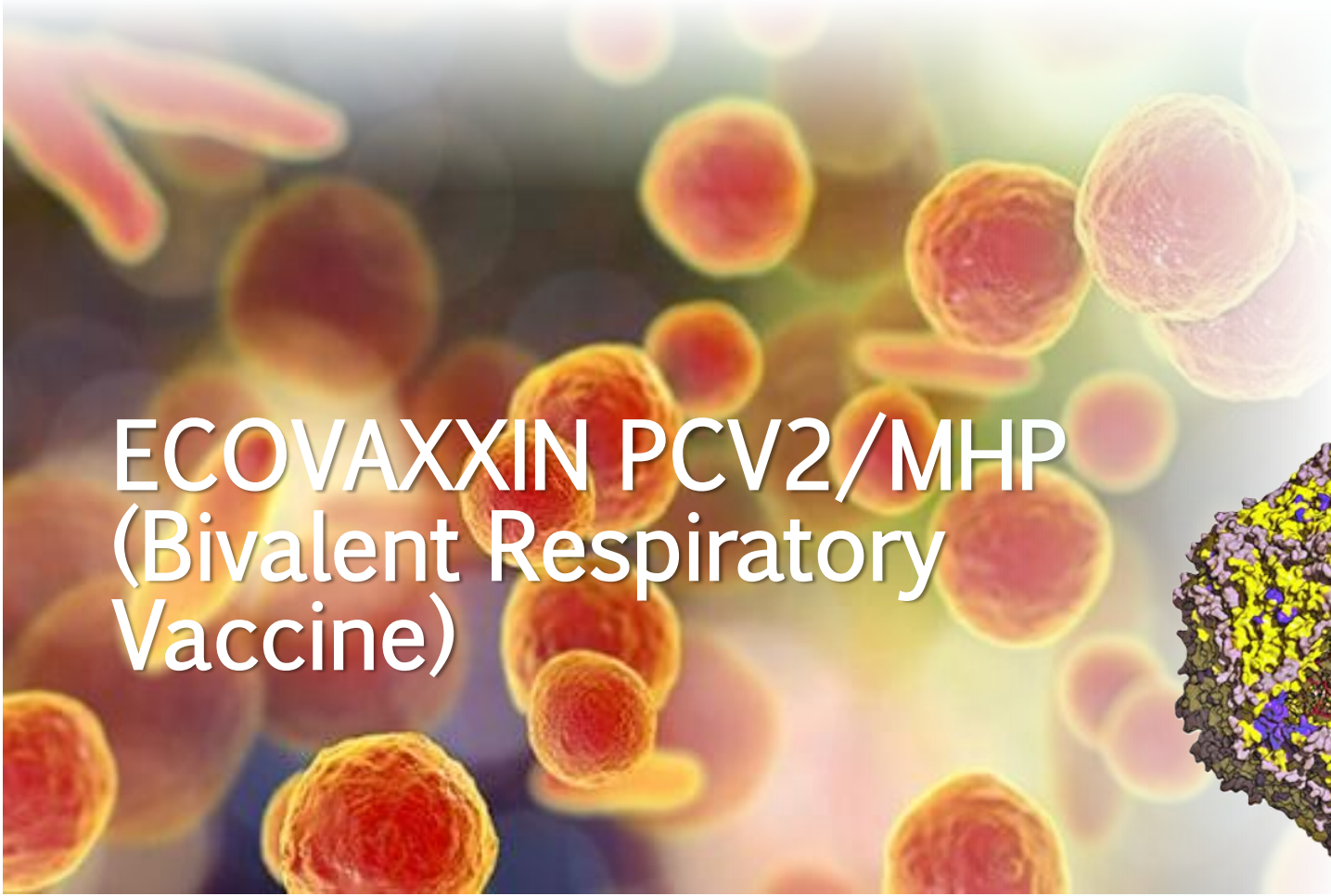
March 2025

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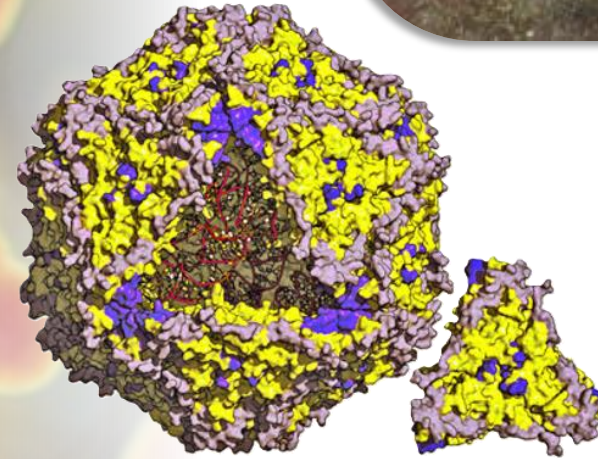


Next-wave innovation



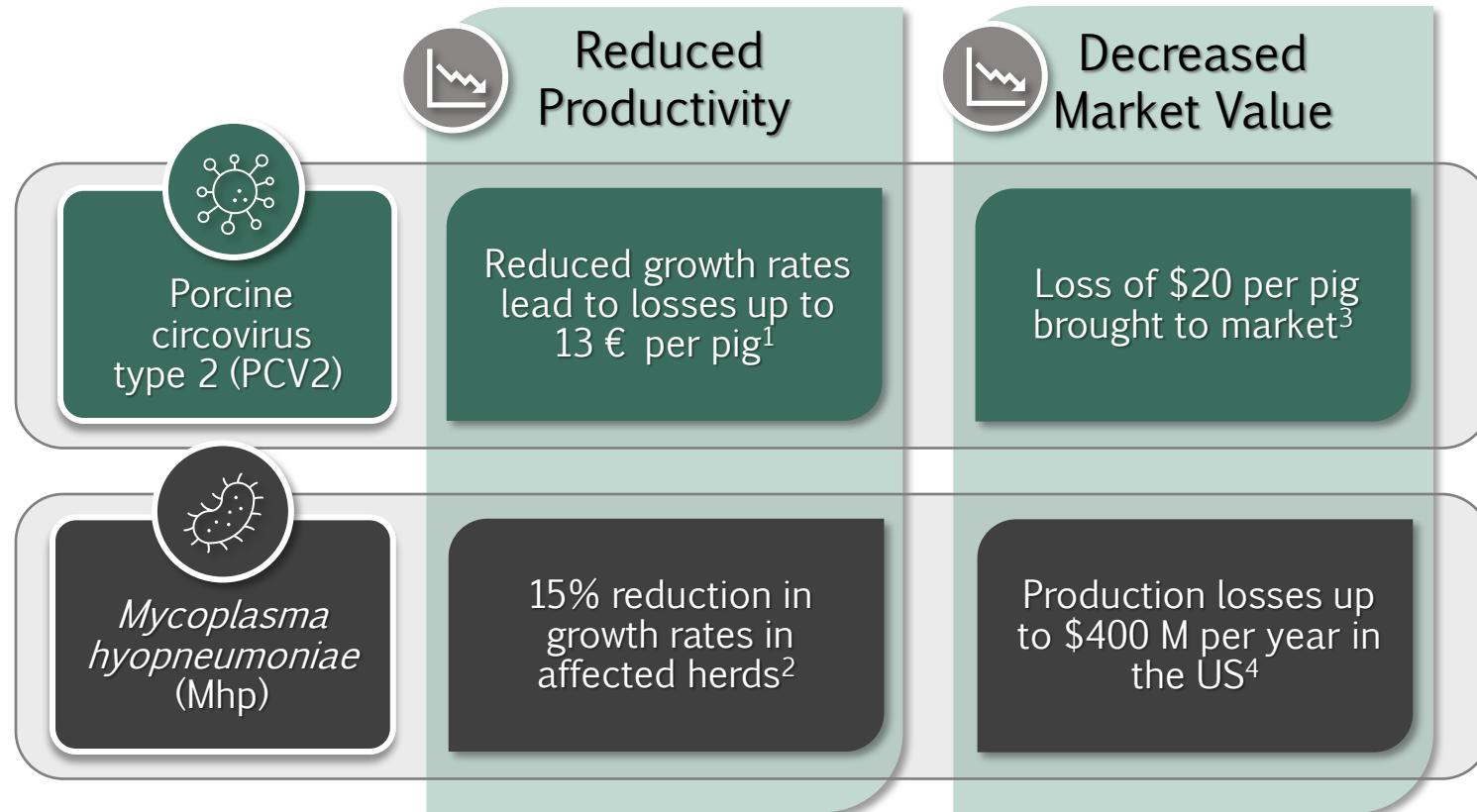
A microscopic view of various cells, including several large, spherical cells with red centers and yellow-orange outer layers, and some elongated, pinkish structures.

ECOVAXXIN PCV2/MHP
(Bivalent Respiratory
Vaccine)



ECOVAXXIN PCV2/MHP (bivalent respiratory vaccine)

The impact of PCV2 and Mhp in the swine industry



¹Lopez-Soria, S. et al. (2014), ²Pointon, A.M. et al. (1985), ³Gillespie, J. et al. (2009), ⁴Holtkamp, D.J. (2014)


ECOVAXXIN PCV2/MHP - developing the best PCV2 vaccine

- Project progressed from Proof of Concept to Exploratory Development, Nov'23
- Over the last year, major focus on improving manufacturability of PCV2 component
- Development efforts for both PCV2 and Mhp ongoing

PCV2



 Proven Technology
PCV2 capsid protein virus-like particle (vlp)

 With a twist
Unique PCV2 capsid sequence provides multiple genotypes cross-protection (PCV2a, PCV2b, PCV2d)

Mhp



 Proven Technology
Inactivated, whole culture of *M.hypopneumoniae*

 With a twist
Using a recent (2019) European isolate



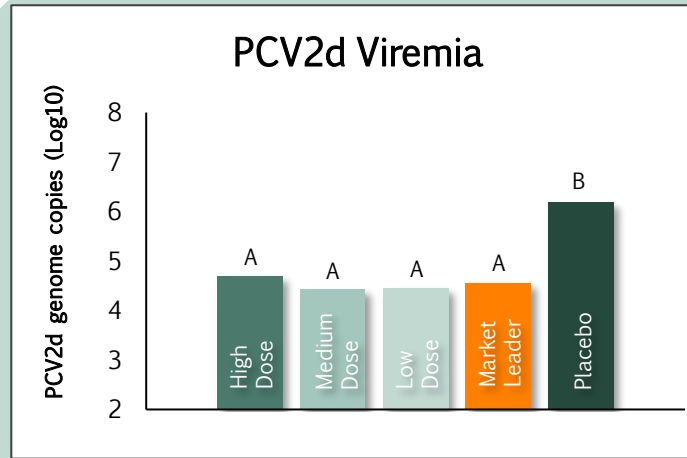
10-fold
increase in
PCV2 antigen
yield

Higher Yield,
Less Cost to
Produce!

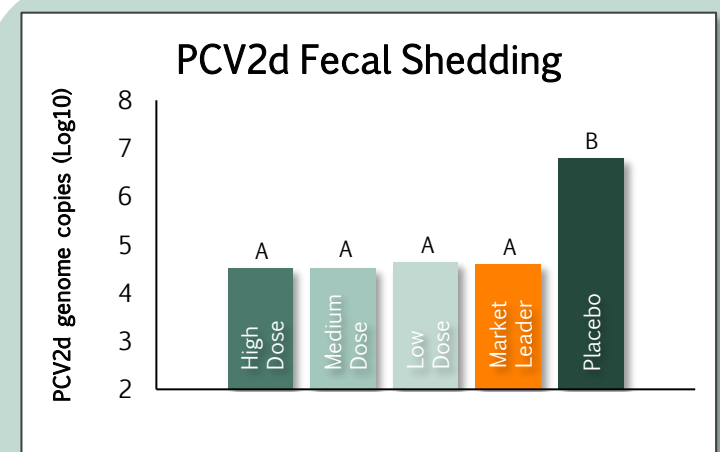
ECOVAXXIN PCV2/MHP - lower dose, less cost to produce

PCV2 Efficacy, Vaccine Dose Titration

- A 4-fold reduction of PCV2c capsid protein still provides a significant reduction of disease (reduced CoG!)
- No purification of the PCV2c capsid protein is required (reduced CoG!)
- There was no significant difference between the ECO PCV2 vaccines and the market-leading PCV2-Mhp commercial vaccine



Different letters indicate significant differences between treatment



Different letters indicate significant differences between treatment



ECOVAXXIN PCV2/MHP - worth the wait

Yield improvements + Dose Reduction = Improved Profitability

These improvements have pushed out the planned registration date in USA from 2Q'27 to 1Q'28



Upcoming Goals



Selection of
CMO and
Technology
Transfer

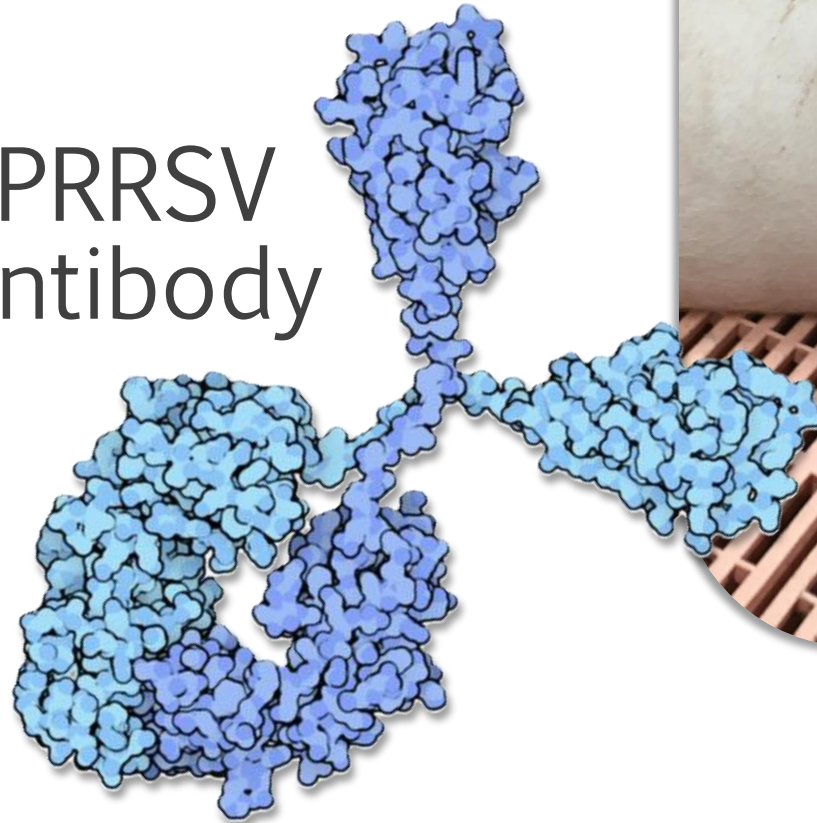


Transition to
Full
Development



Initiation of
Field Safety
and Efficacy
Trials

First-in-Class PRRSV Monoclonal Antibody (mAb)



First-in-class PRRSV monoclonal antibody (mAb)

- PRRSV* continues to severely impact the swine market
- Production losses have increased ~75% since 2010¹
- Losses in the US herds are estimated at approximately **\$1 billion USD**¹
- No indication that current vaccines will break this trend → opportunity for market disruption



Annual losses



>£870m
(2024)¹



£65k to £566k
per farm (2021)^{2,3}

* Porcine Reproductive and Respiratory Syndrome Virus

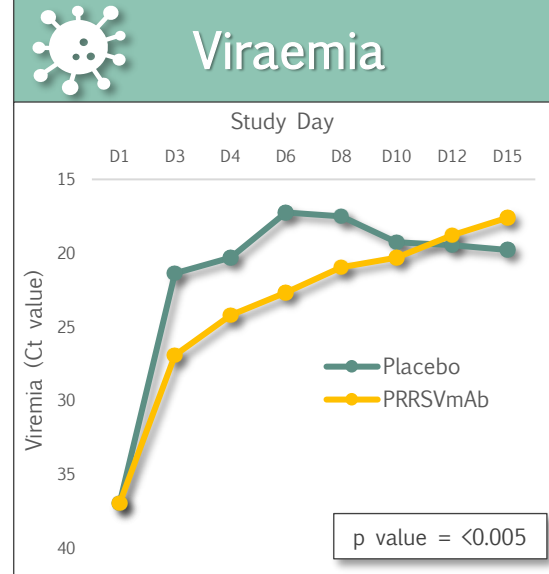
¹ O.H. Osemeke et al, (2024), ² C.Renken et al (2021), ³ H.Nahues et al (2017)

First-in-class PRRSV monoclonal antibody (mAb) - engineering the best lead candidate

Protection against PRRSV with a single dose in pigs

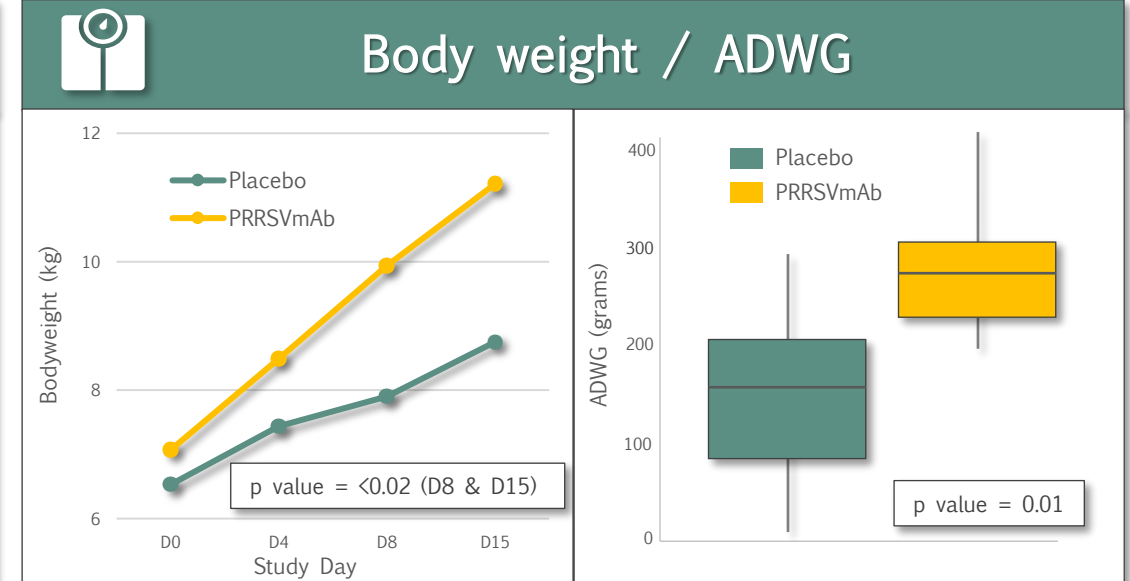
New Study Data:

Improved serum half-life of the mAb and demonstrated efficacy against North American PRRSV (PRRSV-2) with single-dose administration



Reduction of viremia:

At least **1 log (10x) lower viral load**^(†) on Study Days **3, 4, 6 and 8**.



Increase in body weight:

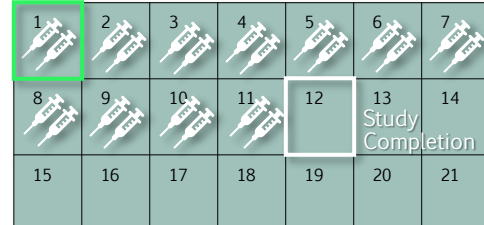
Increased **BW** in one week (**+1.4 kg**)^(†) and two weeks (**+1.8 kg**)^(†) post-challenge.

Increased **ADWG** **+128 g/day**^(†) over the two-week challenge period.

First-in-class PRRSV monoclonal antibody (mAb) - engineering the best lead candidate

Comparison of average daily weight gain (ADWG) between EU (PRRSV 1) and US (PRRSV 2) studies

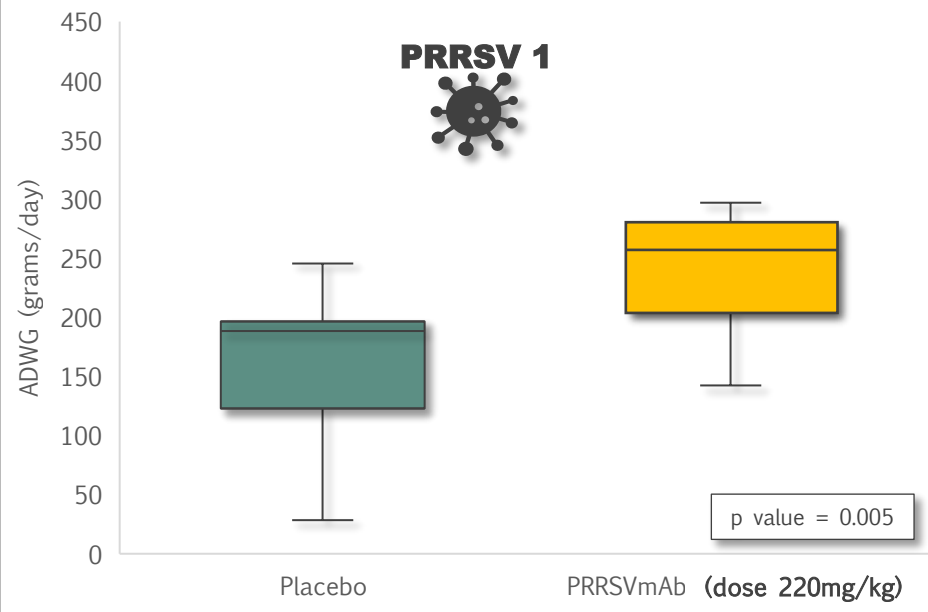
Study Start



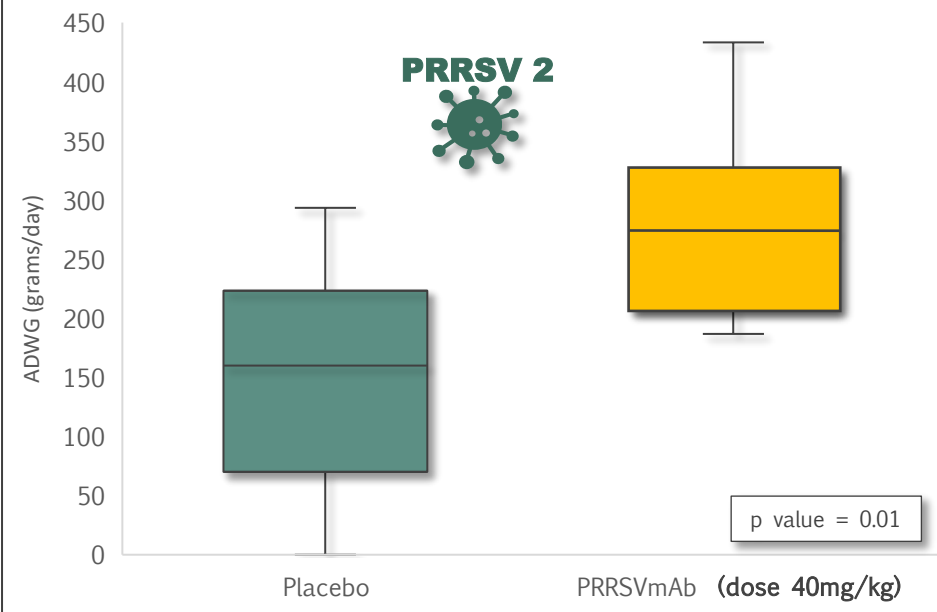
Study Start



France Study - EU PRRSV



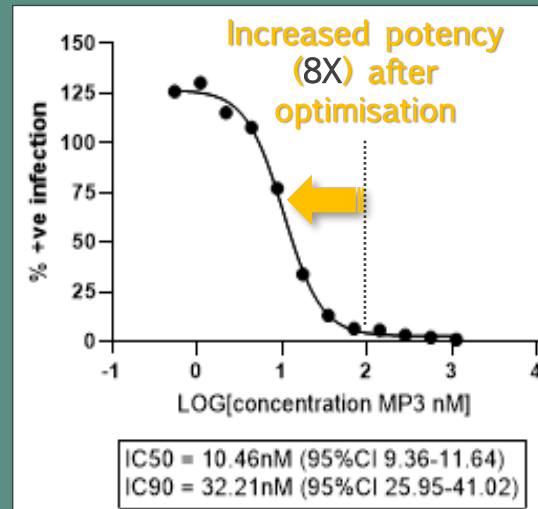
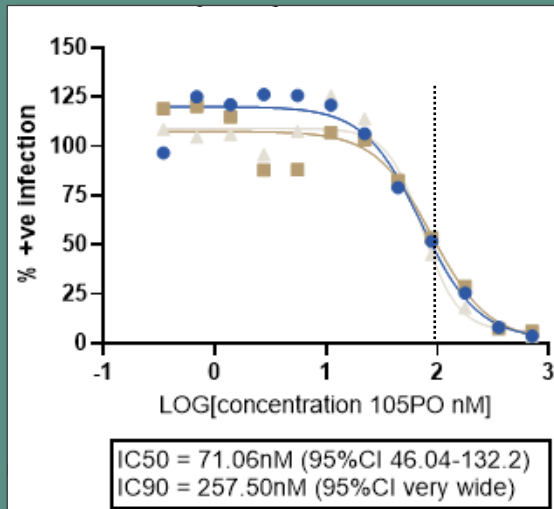
US Study - NA PRRSV



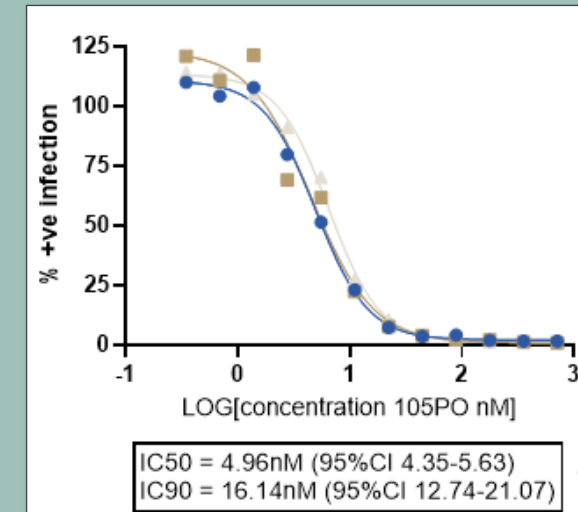
First-in-class PRRSV monoclonal antibody (mAb) - engineering the best lead candidate

Increased potency against different and recent PRRSV strains

ECO continues to engineer the lead candidate to improve the potency against EU- and NA-PRRSV strains

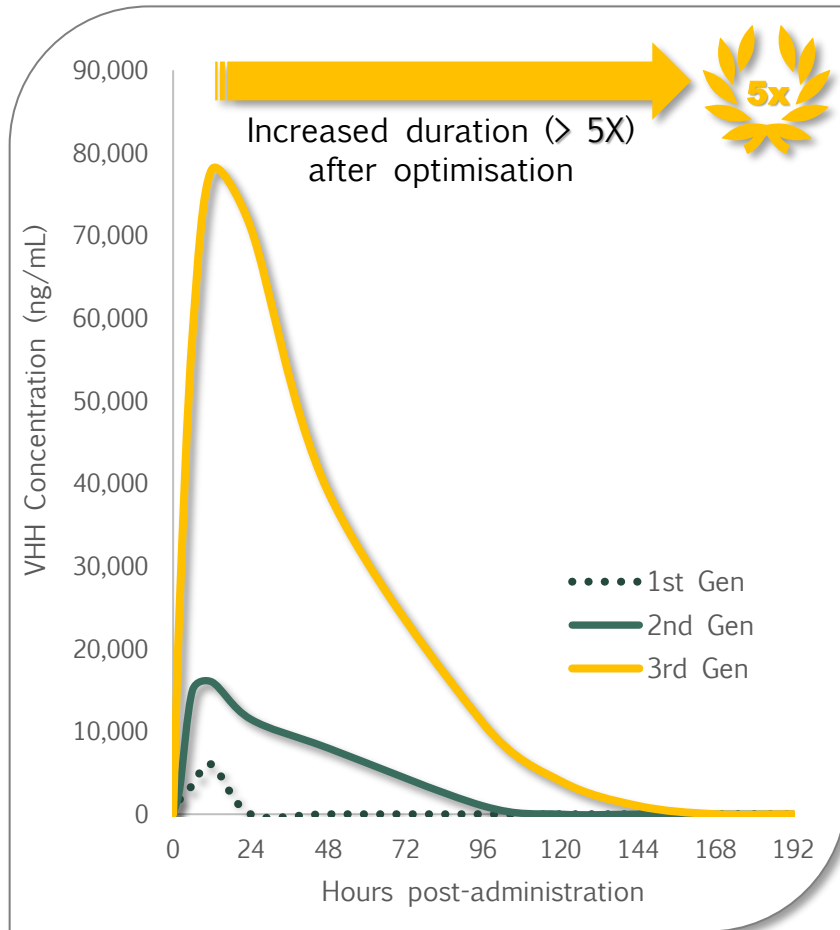


ECO has also demonstrated strong potency against a highly pathogenic EU-PRRSV variant termed “Rosalia”

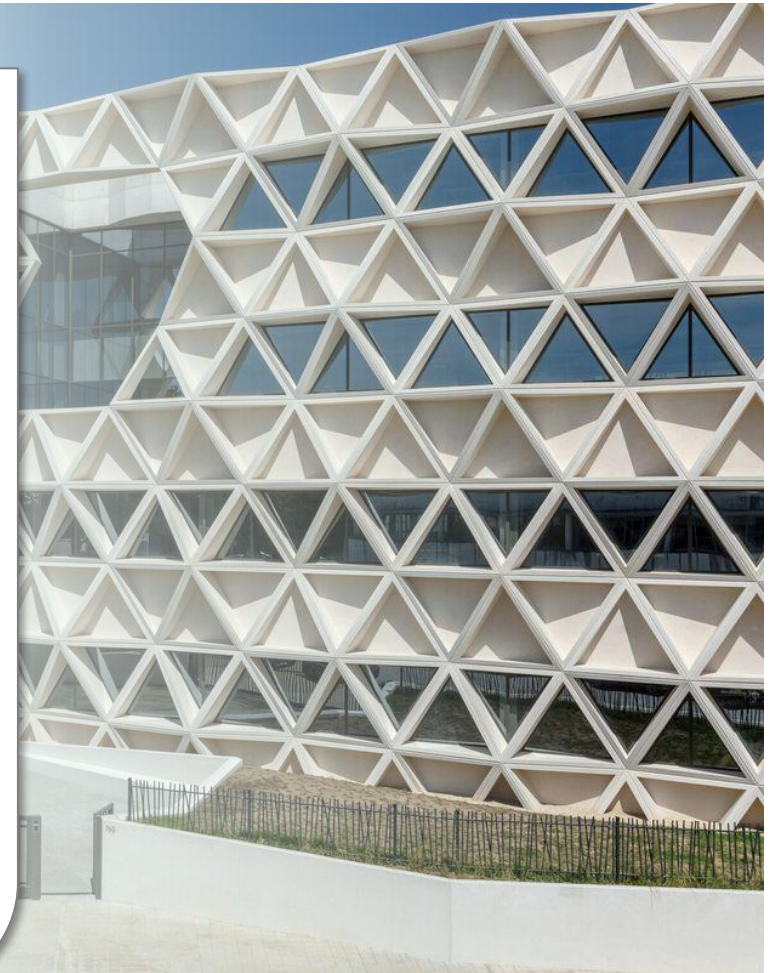
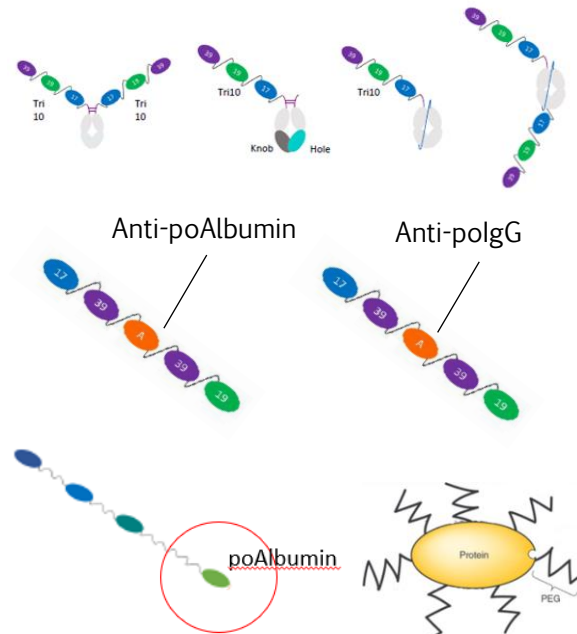


First-in-class PRRSV monoclonal antibody (mAb) - engineering the best lead candidate

Increased duration (half-life) in the pig



Further optimization with proven half-life extension technology:

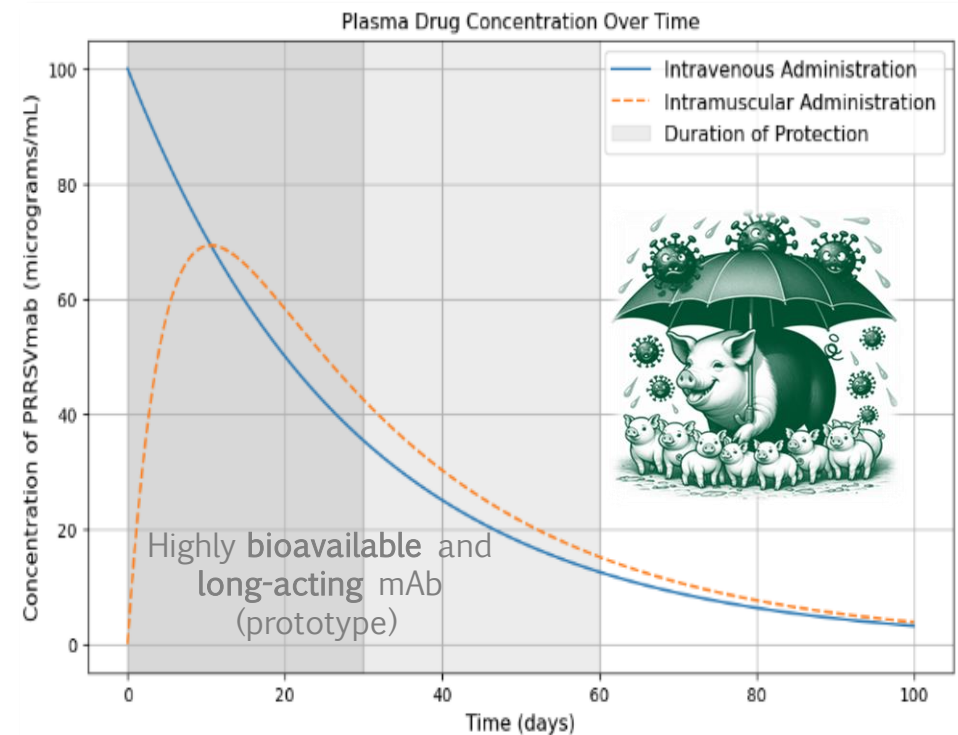


First-in-class PRRSV monoclonal antibody (mAb) - engineering the best lead candidate

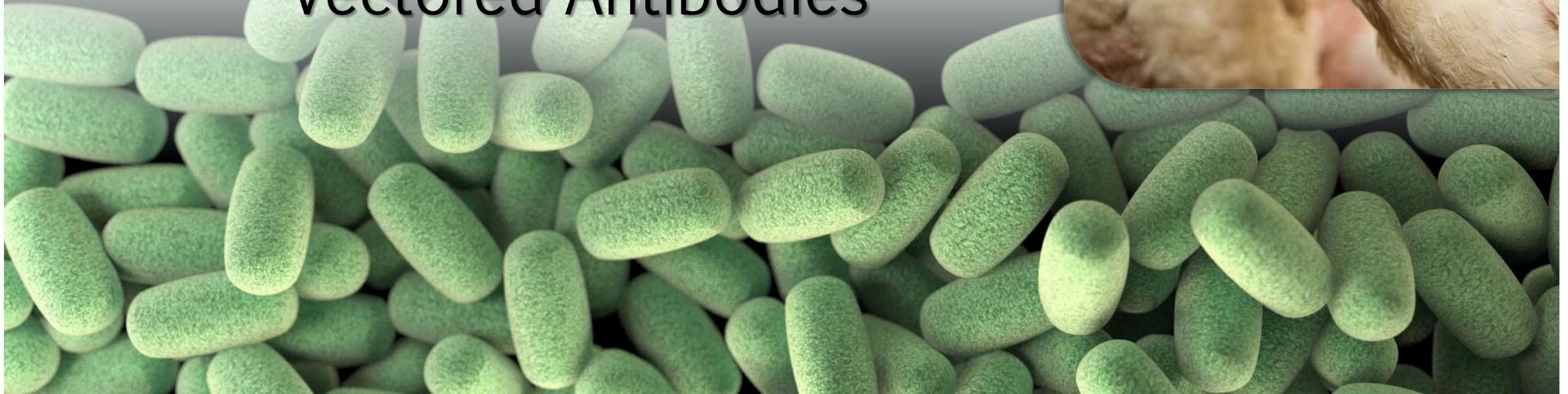
Long-acting PRRSVmab for durable protection

Key Milestones for 2025/2026:

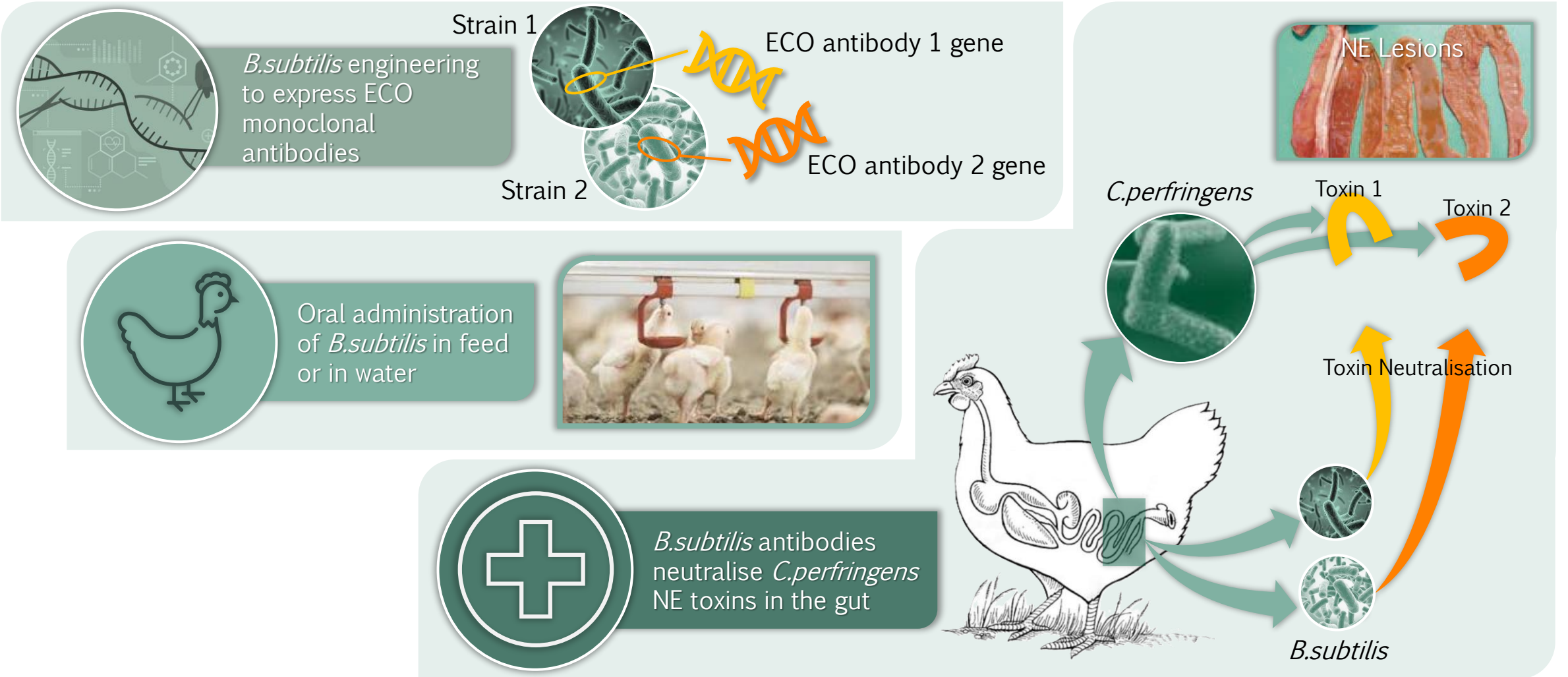
- Nominate **lead candidate** with the best pharmacokinetic profile and transition to Development
- Start **technology transfer** from FairJourney Biologics to selected CMO
- Start selection of the **final dose and formulation**



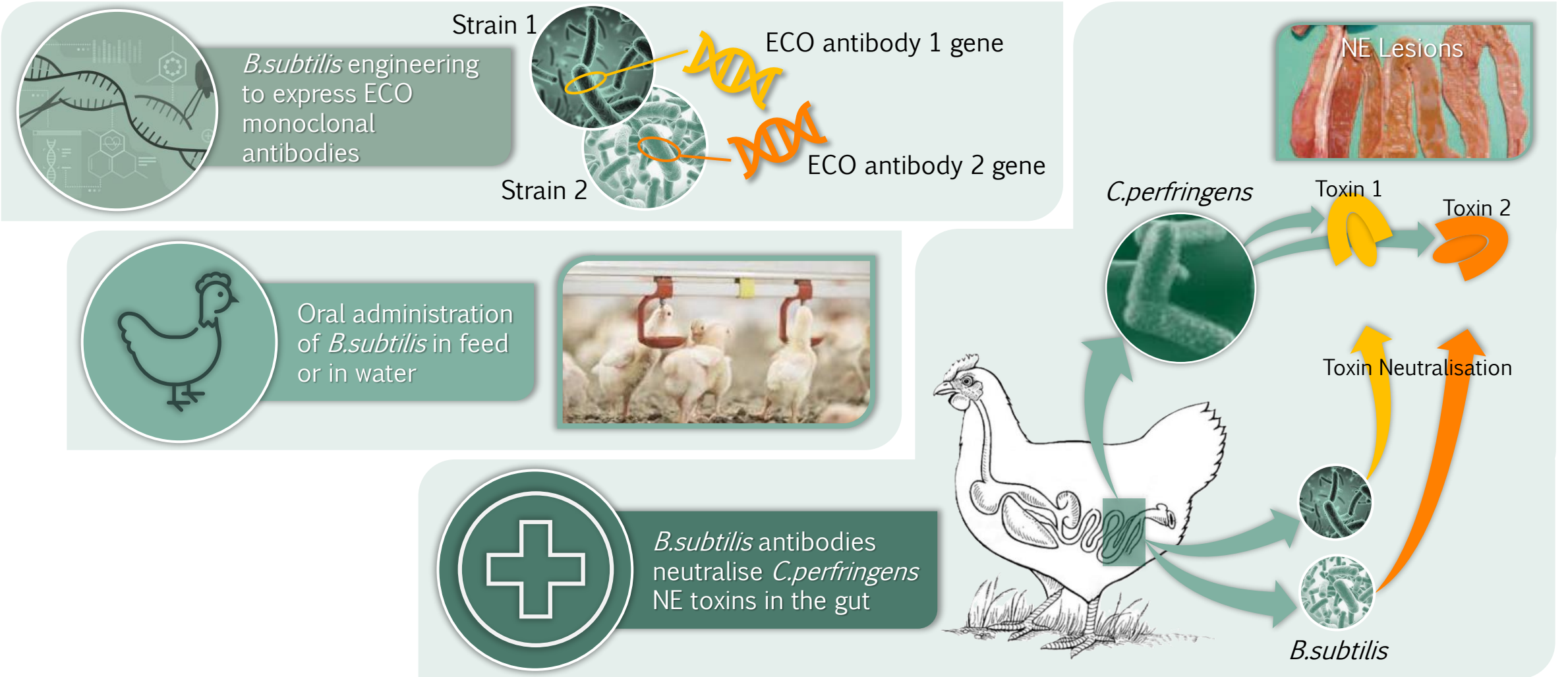
Novel Approach to Necrotic Enteritis: Vectored Antibodies



Necrotic enteritis biological



Necrotic enteritis biological



Necrotic enteritis biological: forecasted value and next milestones

Net Return to the Producer: up to €1M for every 8M broilers treated

Reducing Mortality

Assumptions

Flock size	Tx cost/bird (euro)	Total Tx cost/flock (euro)	NE mortality %	Target slaughter weight (kg)	Live weight price (euro/kg)
40,000	0.03	1,200	15	2.5	1.22
Treatment prevented fraction (%)	% Mortality if treated	Increase in total live weight if treated (kg)	Cost extra feed (euro)	Profits/flock (euro)	
20 - 40	9 - 12	3,000 – 6,000	930 – 1,860	1,530 – 4,260	

Improving Bodyweight Gain

Assumptions

Flock size	NE incidence (%)	NE affected birds	Tx cost/bird (euro)	Total Tx cost/flock (euro)	Slaughter live weight if untreated (kg)	Live weight price (euro/kg)
40,000	30	12,000	0.03	1,200	2.25	1.22
% weight improved by treatment	Live weight at slaughter if treated	Improved live weight per NE affected bird (kg)	Profits/flock (euro) ¹			
5 - 6	2.36 – 2.38	0.113 – 0.135	447 - 776			



Net Return of Treatment: €1,977 – €5,036/production cycle of 40K broilers



Scale up to 1000L fermenter



Conduct field efficacy study to confirm value under real world conditions



Engage with EU and US regulatory agencies to pave the path to registration



ECO Animal Health R&D Day

Economic Impact and Forecasting

Mr. Chris Wilks; CFO

March 2025

www.ecoanimalhealth.com

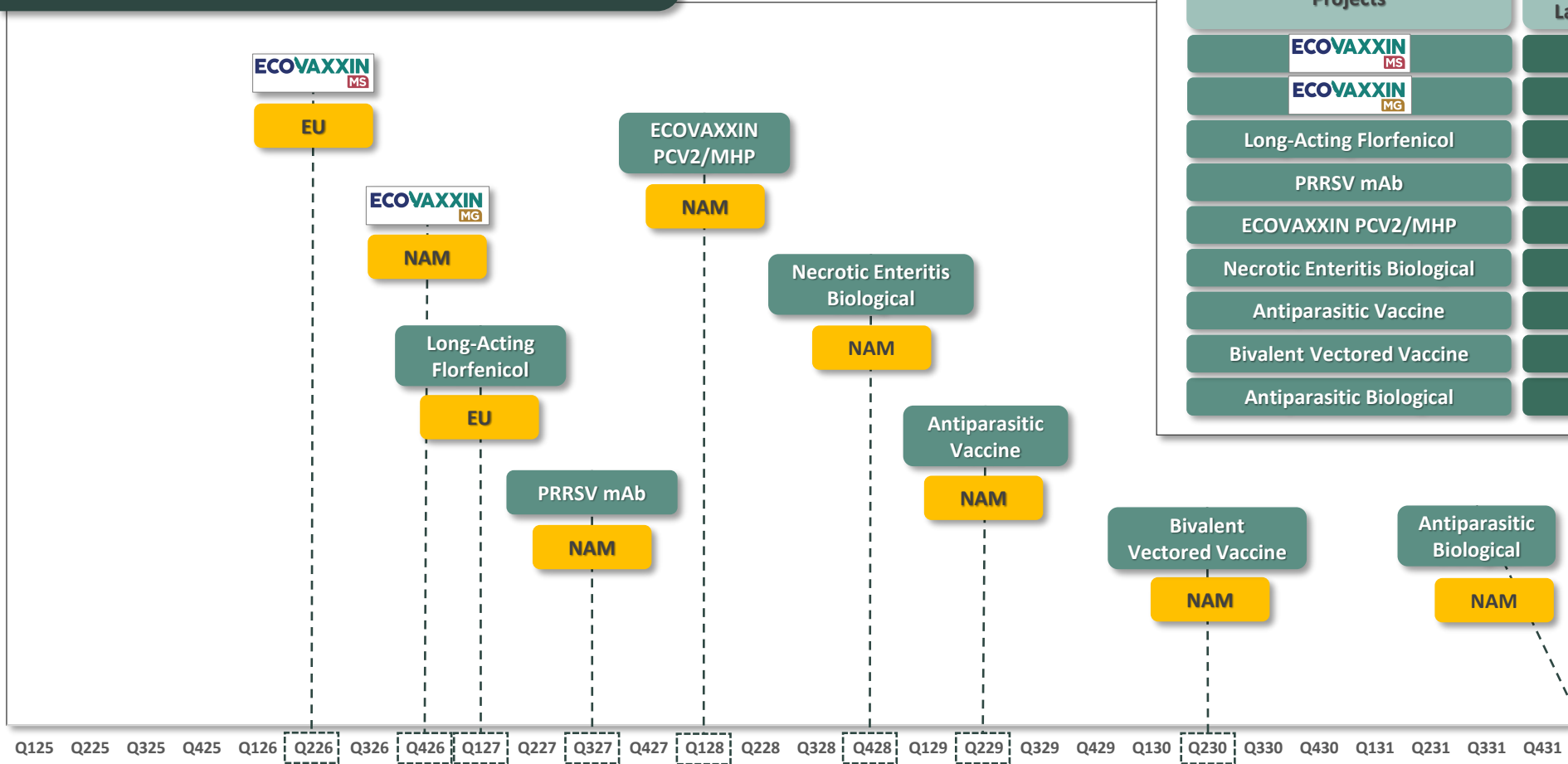


Introduction to the financial analysis

- Portfolio has progressed considerably
- Portfolio has a mix of risks and returns
- Portfolio has a mix of near to market (late stage) mid stage and early stage
- All projects are subject to rigorous business modelling at all stages, incorporating:
 - Animal population statistics by market, addressable market, disease rates, vaccination rate
 - Phased market entry
 - Competitor products, pricing and USP's
 - Production costs over time
 - Development costs, launch costs, incremental S,G&A
- Sunk cost does not influence decision to pass through a stage gate
- Valuation expressed as Net Present Value (pre-tax cashflows) and contrasted with IRR, Risk, time to peak revenue, R&D funding commitment

All projects overview – first market launch plan

First Launch Time and Market



Projects	First Launch Time	First Launch Market
ECOVAXXIN MS	Q2 2026	EU
ECOVAXXIN MG	Q4 2026	NAM
Long-Acting Florfenicol	Q1 2027	EU
PRRSV mAb	Q3 2027	NAM
ECOVAXXIN PCV2/MHP	Q1 2028	NAM
Necrotic Enteritis Biological	Q4 2028	NAM
Antiparasitic Vaccine	Q2 2029	NAM
Bivalent Vectored Vaccine	Q2 2030	NAM
Antiparasitic Biological	Q1 2032	NAM

Note: NAM – North America which includes the US and Canada

All projects overview– worldwide launch plan

Launching Plan



Launch Plan	2026				2027				2028				2029				2030				2031				2032				2033				2034											
Market	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4								
China													Florfen LA																															
Japan																				Florfen LA																								
USA																																												
Canada																																												
Mexico																																												
Brazil																																												
Other LATAM																																												
Europe																																												
S&SE Asia																																												
MENAF																																												

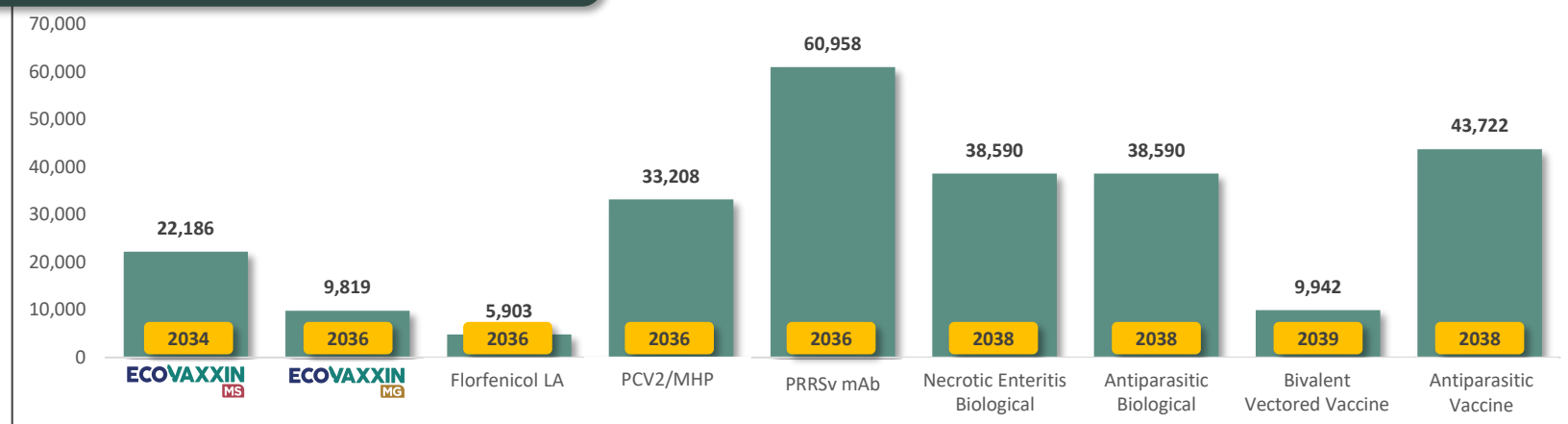


Launch Plan	2026				2027				2028				2029				2030				2031				2032				2033				2034															
Market	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4												
China																																																
Japan																																																
USA																																																
Canada																																																
Mexico																																																
Brazil																																																
Other LATAM																																																
Europe																																																
S&SE Asia																																																
MENAF																																																

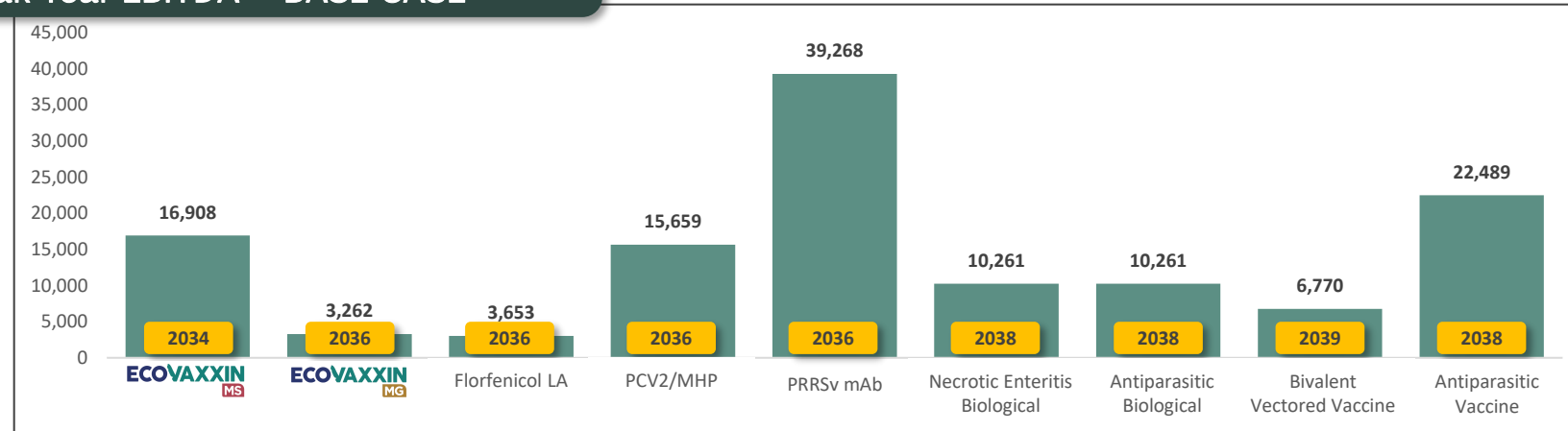
MS = = LA Florfenicol
Florfen LA = LA Florfenicol
PRRSV mAb = PRRSV mAb
APB = Antiparasitic Biological
BVV = Bivalent Vectored Vaccine
MG = = ECOVAXXIN PCV2/MHP
PCV2/MHP = ECOVAXXIN PCV2/MHP
NEB = Necrotic Enteritis Biological
APV = Antiparasitic Vaccine


All projects overview – PEAK revenue and EBITDA

Peak Year Sales (£000) – BASE CASE



Peak Year EBITDA – BASE CASE

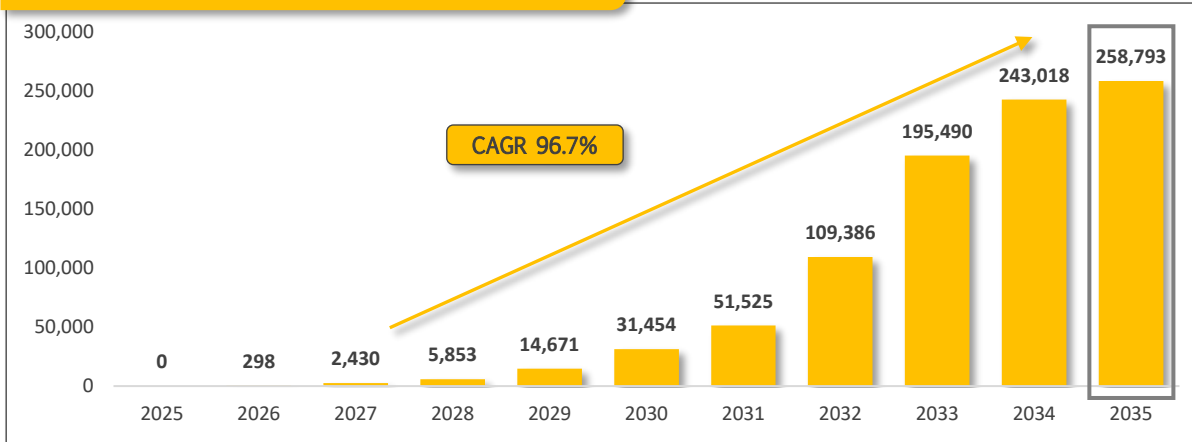


 = Peak Year

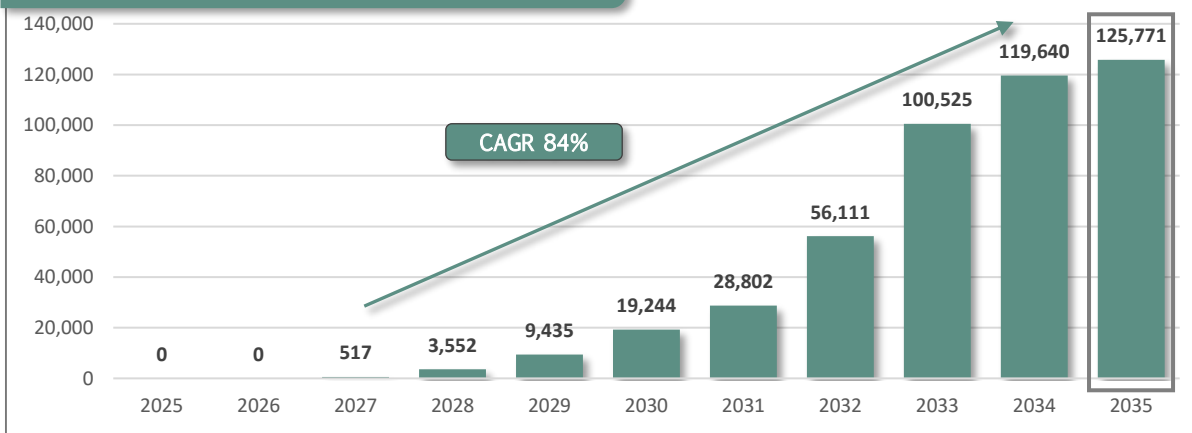
All projects overview – revenue and EBITDA 10 year outlook

KEY FINANCIAL METRICS – BASE CASE

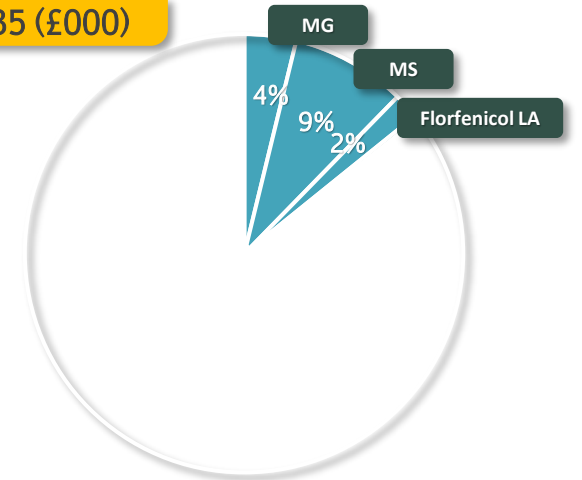
Revenue 10 Year Outlook – BASE CASE



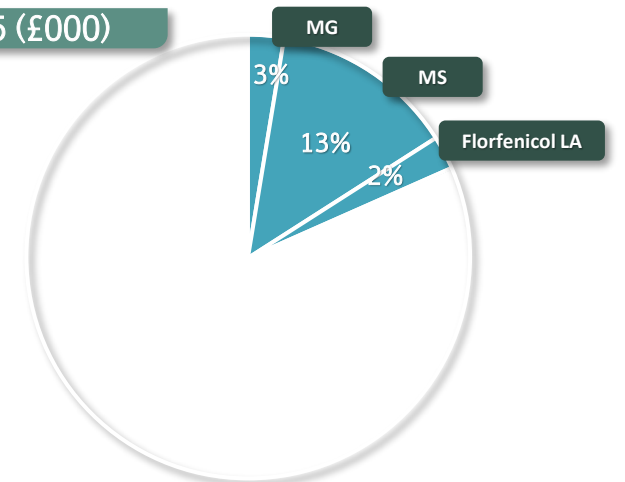
EBITDA 10 Year Outlook – BASE CASE



Revenue Component 2035 (£000)



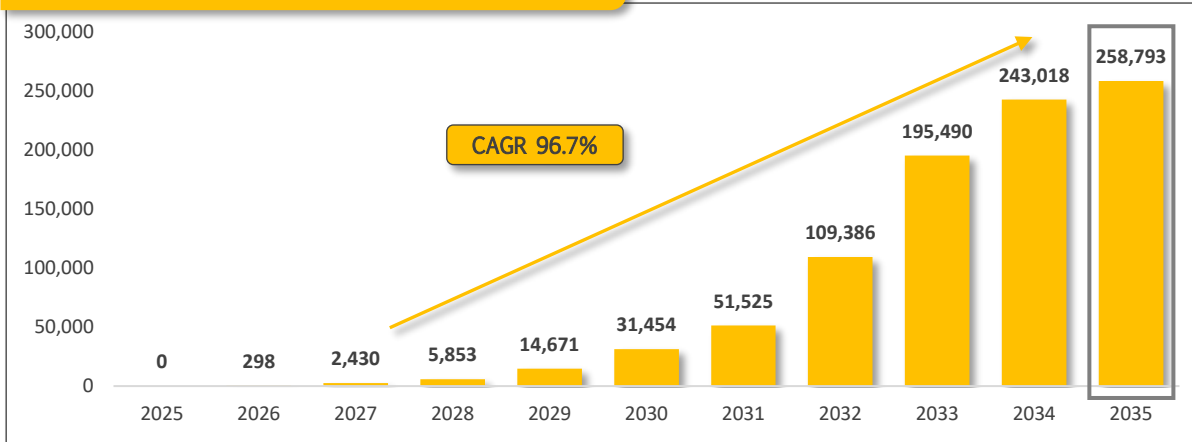
EBITDA Component 2035 (£000)



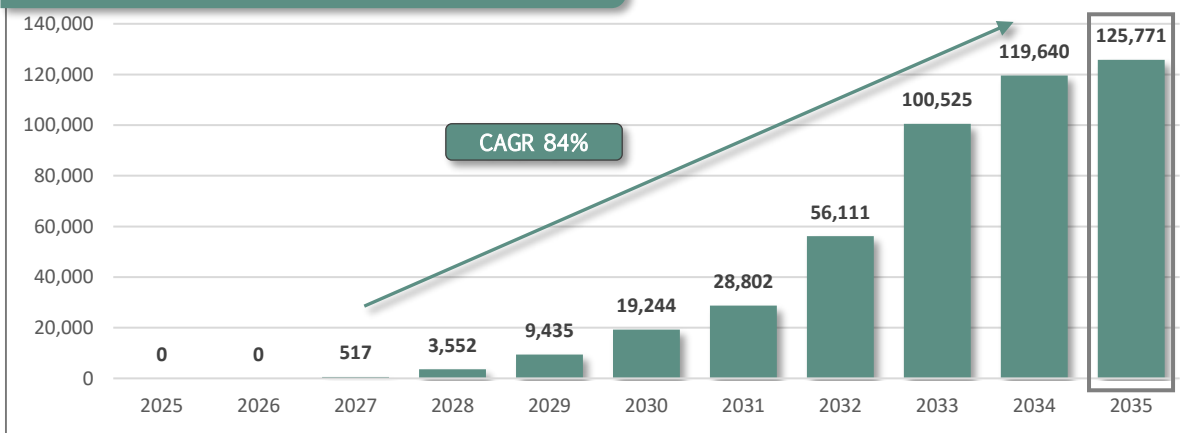
All projects overview – revenue and EBITDA 10 year outlook

KEY FINANCIAL METRICS – BASE CASE

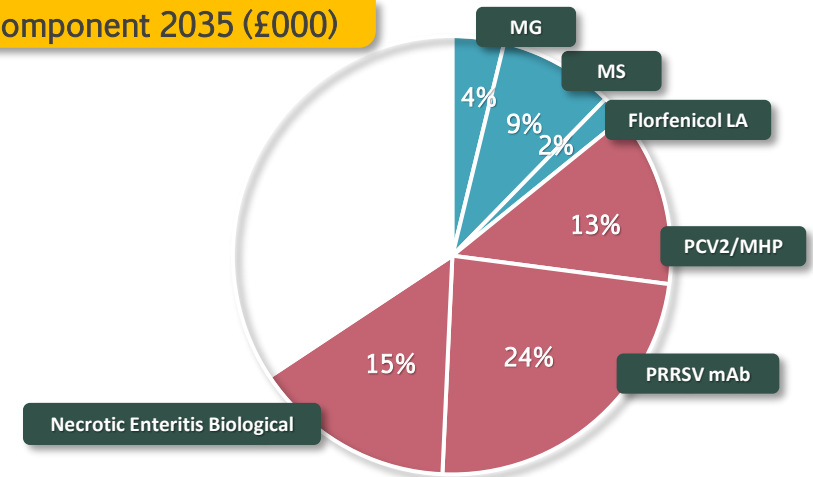
Revenue 10 Year Outlook – BASE CASE



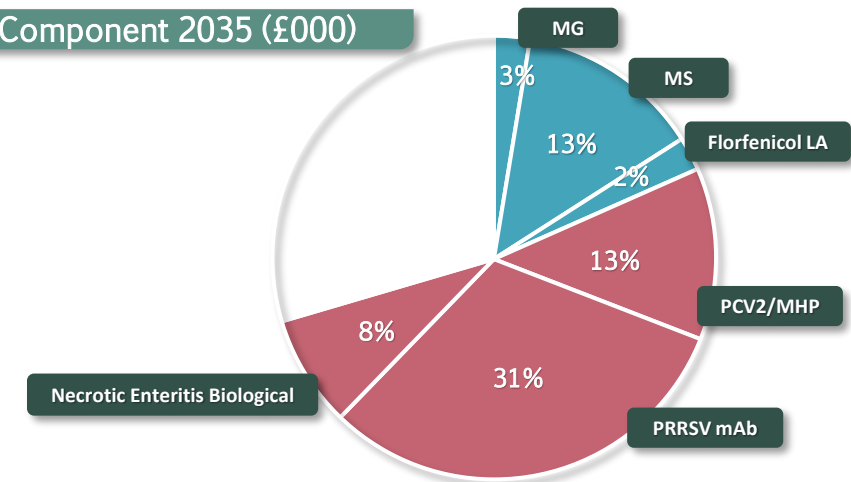
EBITDA 10 Year Outlook – BASE CASE



Revenue Component 2035 (£000)



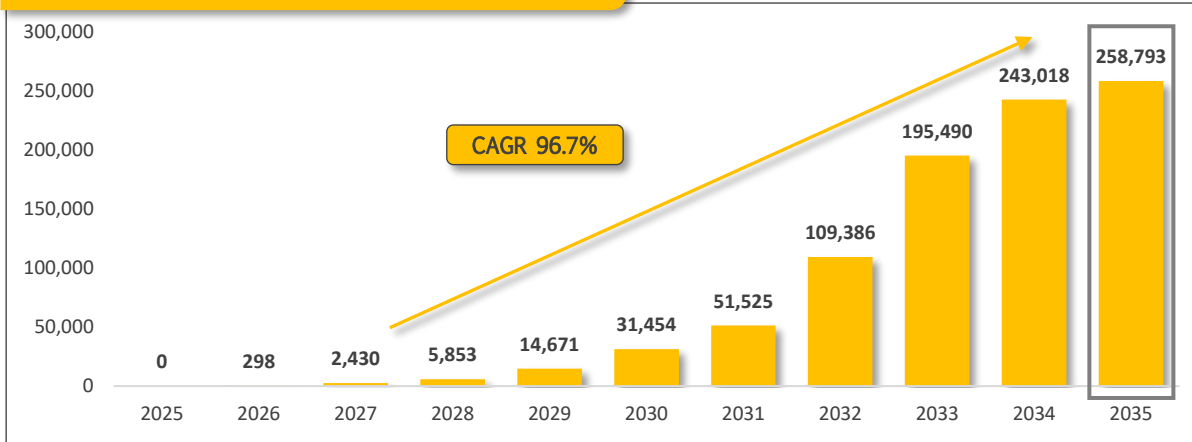
EBITDA Component 2035 (£000)



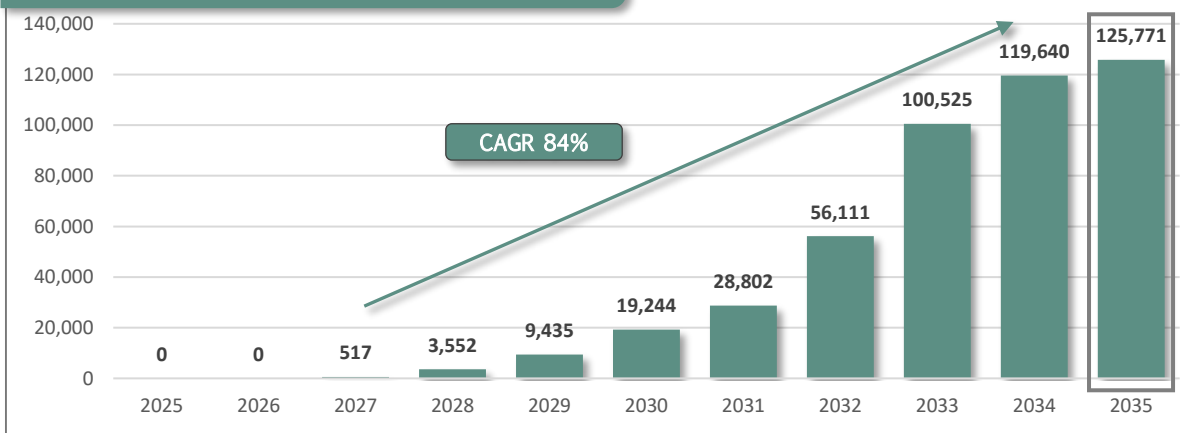
All projects overview – revenue and EBITDA 10 year outlook

KEY FINANCIAL METRICS – BASE CASE

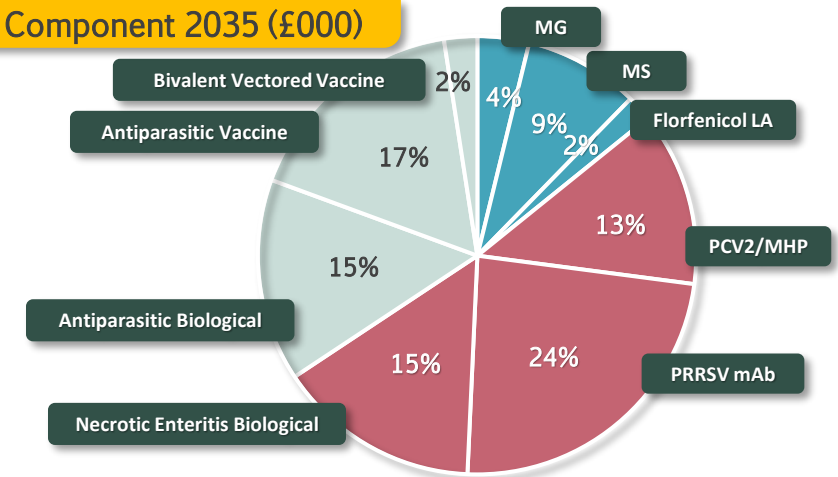
Revenue 10 Year Outlook – BASE CASE



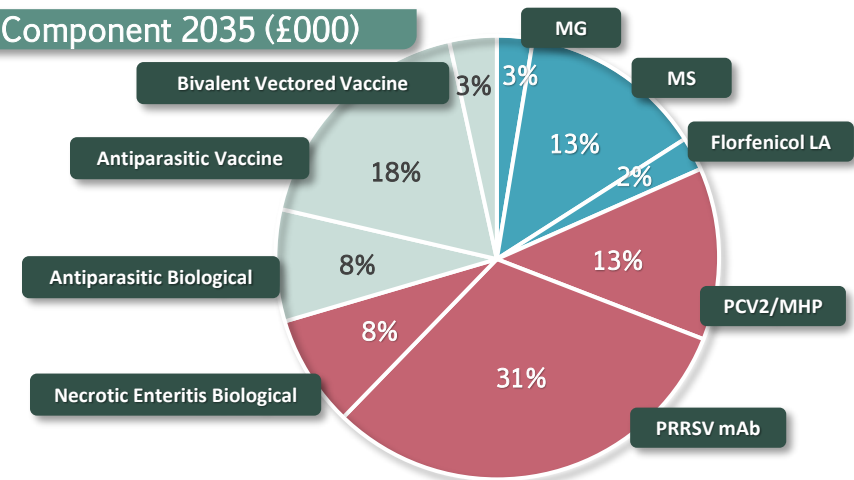
EBITDA 10 Year Outlook – BASE CASE



Revenue Component 2035 (£000)

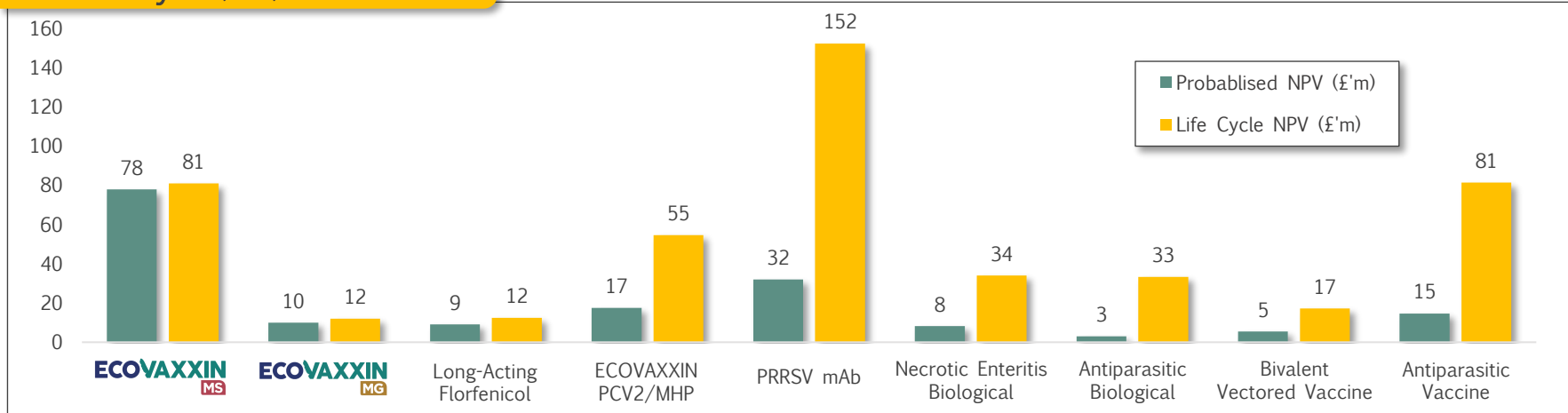


EBITDA Component 2035 (£000)

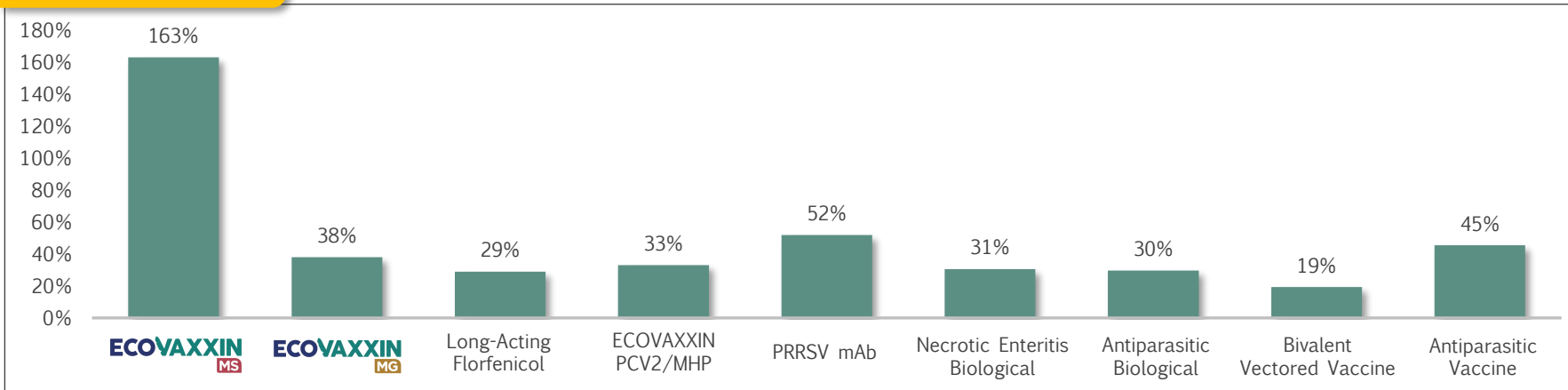


All projects overview – NPV and IRR

NPV Life Cycle (£'m) – BASE CASE

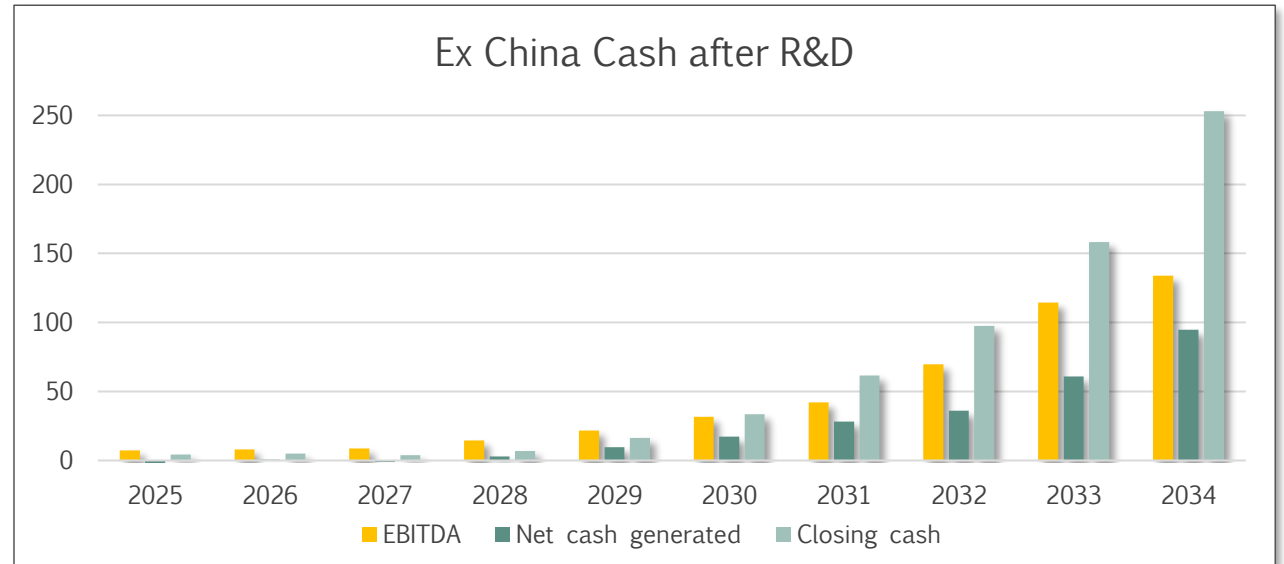
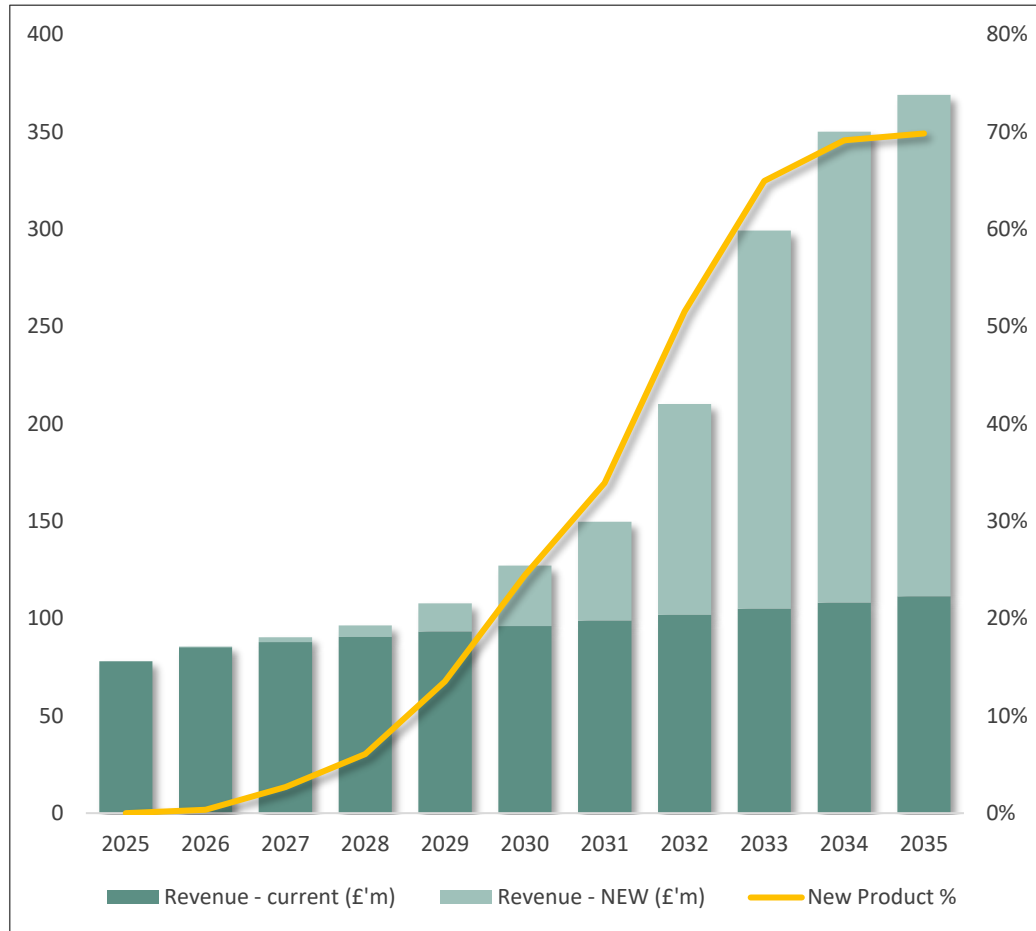


IRR – BASE CASE



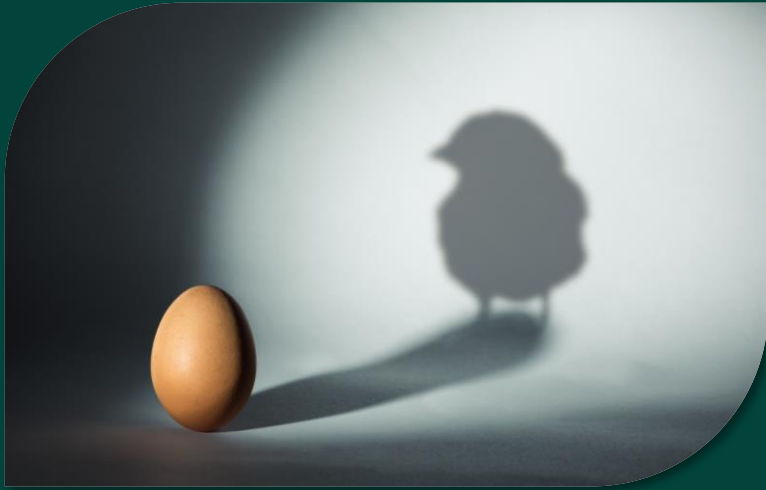
£'m	CMD Event	
	13-Mar-25	09-Nov-23
Total portfolio NPV	481	330
Total risked portfolio NPV	180	86

Valuation



EAH Share Stats

Share price at 10Mar25	59p	Enterprise value	21m
Number of shares in issue	68m	Consensus EBITDA Mar25	7m
Market capitalisation at 10Mar25	40m	EV/EBITDA ratio	3x
Net Cash; consensus for 31Mar25	19m	Net present value of New Product Pipeline	478m
		Risked NPV of New Product Pipeline	178m



ECO Animal Health R&D Day

Summary and Q&A

Dr. David Hallas; CEO

March 2025

www.ecoanimalhealth.com



Key product overview: PRRSV monoclonal antibody (mAb)



1st
in class

First-in-class approach to PRRSV, addressing:

Annual production losses globally

- Losses in the US are **£870m/year**⁽¹⁾
- Losses in the Europe are from **£65k to £566k per farm/year**^(2, 3)

Upcoming goals

- Further enhancement (protective duration)
- Key market expansion (NA PRRSV variant)
- Prioritise key value prospects (developability assessment of leads)
- Optimisation focus (dose refinement)





Poor vaccination success

- Virus variation
- High transmission rates
- Recombination
- Spread of modified live virus
- Limited cross-protection

Valuation corner

Peak Revenue	Peak EBITDA	NPV Life Cycle	Payback period	Probabilised NPV	IRR
£60.8m	£38.5m	£74.0m	7 yrs	10	53%

Summary

- ECO has a diverse maturing R&D portfolio
 - Entered into regulatory late stage for nearest term assets
- 
- With innovative assets of significant value
 - Multiple opportunities to deliver value
- 



ECO Animal Health R&D Day

Q&A